TICKETING MANUAL

March 2016

Ticketing

One of the most effective methods of steering sales is to use signs and tickets. If they are right size, properly designed and in the correct place, such signs will have a great impact, and are an important tool in assisting the customer to purchase and highlighting great value.

Tickets act as a silent salesperson, and can be the first point of contact between the customer and the product. As well as highlighting price or promotion, tickets and signage can be used to relay key information about the product to the customer – including features and benefits, dimensions, range options, construction materials, and inspiration behind the sourcing of the product.

Tickets are a quick and flexible way to adapt to challenging retail conditions. Promotions can be implemented urgently when required and are an effective way to steer sales towards products that are overstocked or highlighted for promotion. In conjunction with strong merchandising they are an important way to highlight best sellers and key ranges/categories.

Ticketing styles and colours change from season to season, however the basic information always stays the same. It is the responsibility of the whole store to maintain the standards in regards to ticketing. Always be on the lookout for slips in the those standards and rectify immediately.

All plastic sleeves, strips and paper used to print tickets is available from the Ticketing department using the POS order form on the Intranet.

Placing Tickets on Product

Below are some key points to remember when placing tickets on products.

A ticket, regardless of type, must always sits on the product and facing the walkway.

Add ons must always be used with every F5 ticket. Be sure to sure the appropriate message.

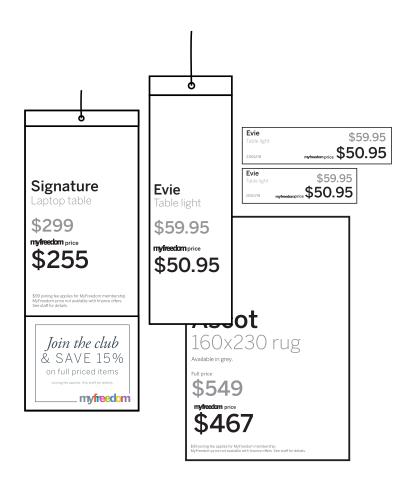
Adhesive F5's must be applied with double sided tape and have a 1cm boarder between the plastic pocket and the edge of the product. Suspension F5's should use either a sofa fastener or loop fastener to attach the F5 or F6 plastic pockets to the product.

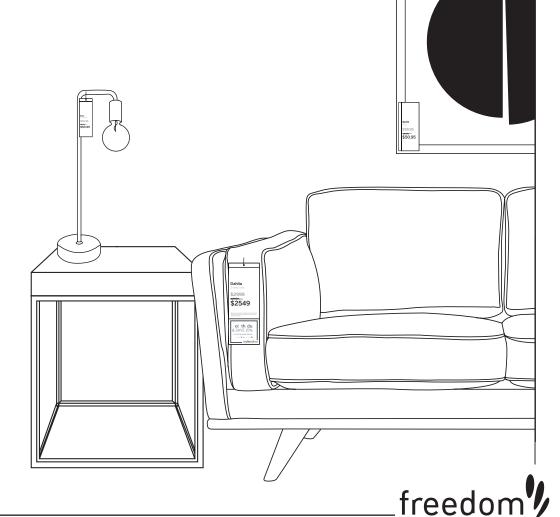


Everyday

Everyday tickets now have a stronger focus on myfreedom pricing as well as having a more modern and up to date format. Please make sure that everything is ticketed correctly and in the correct application. e.g. wall art has an F6, upholstery and casegoods with F5's and A4's, Lighting with an F6 and anything on shelf has a shelf ticket.

For paper supplies order through POS II/Infinity. Plastic pockets: ticketing@freedom.com.au



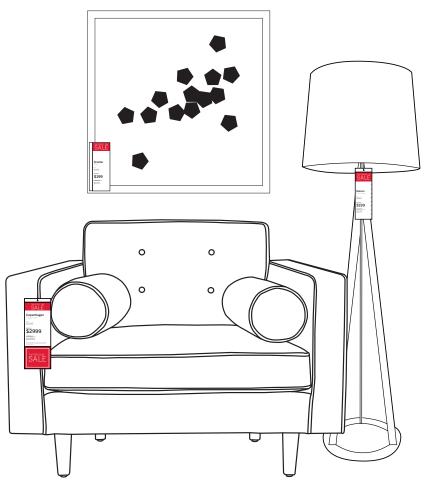


Sale & Promotions

For Promotions please make sure everything is ticketed with sale paper. For each sale a Sale Batch will be made for you on Sign IQ and you will be able to go through and select which product you need to ticket. Please make sure you print on to the correct Sale paper and use the correct sale add on for F5's.

For paper supplies order through POS II/Infinity. Plastic pockets: ticketing@freedom.com.au







Types of Everyday Tickets

All up there are 7 types of tickets. Below is what they look like and how the should be applied.

Adhesive pocketed tickets should always have a 1cm boarder between the pocket and the edge of the product.





F5 Suspension - Used for upholstery. Leather and fabric sofas, armchairs, dining chairs, office chairs etc.

Adhesive - Used for casegoods furniture only. Dining tables, side tables, laptop tables etc.



F6 Should be used on all homewares items and ottomans. E.g. Wall art, lighting, bedding and curtains etc.

Excluding storage and rug rack which require an F5.



Rug (R5)
Used on rugs displayed in room sets.
Plastic sleeve taped to the bottom of the rug facing the aisle.



Types of Everyday Tickets

Continued...









A4 Single

These are commonly used for bulkstacks., hero homewares ranges and key furniture items. E.g. Phat Ottoman, Society Boxed Glassware.

A4 Range

Always used for upholstery and casegood ranges, typically with 3 or more items in a range.
These are used rarely in homewares.

*Still in development in Sign IQ.

Shelf & Hook

These are to be used on every shelf and hook with homewares product.

A3 Chalkboard

Always to be with bulk stacked or dump bin products. 'Cash and Carry' products.

These are supplied by support centre.



Types of Promotional Tickets

There are 7 types of sale tickets. Below is what they look like and a brief over view on how they should be applied.











F5

Suspension - Used for upholstery. Leather and fabric sofas, armchairs, dining chairs, office chairs etc.

Adhesive - Used for casegoods furniture only. Dining tables, side tables, laptop tables etc.

F6

Should be used on all homewares items.
Wall art, lighting, bedding and curtains etc.

Excluding storage and rugs.

Rug

Used on rugs displayed in room sets. Plastic sleeve taped to the bottom of the rug facing the aisle.



Types of Promotional Tickets

Continued...









Promotional A3

These are used across all categories, please do not print an A3 for every item on sale, only the things with lots of stock. Office chairs, single rugs, any range with 3 items or less in a range do not need an A3.

Promotional A4
Used mainly for ranges.
E.g. Andersen, Signature,
Wyatt, Milton Blinds.

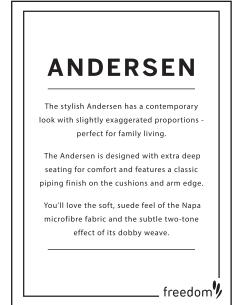
Promotional Shelf & Hook Should be on every shelf with items that are on sale. Red stripping to be put behind. Promotional Add on This is to be placed with the Sale F5 tickets in the pocket beneath.



Information Tickets

Information ticketing comes in an array of sizing; A2, A3, A4, A5, round discs and Add ons. They are used to display further information about a product or range.

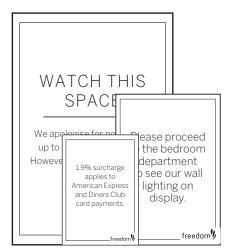
These types of tickets are made at Support Centre.







A3 Special Ticket



Speech Tickets A3, A4 & A5



Tearsheets A5



Discs



Add ons



F6 Suspension

Placed towards the front left hand bottom of the item.

For custom blinds and curtains, attach the plastic pocket with a short sofa fastener through the hole in the plastic pocket.

For pendants, attach the plastic pocket with a short loop fastener towards the bottom of the product.

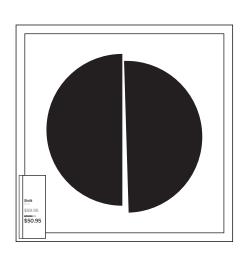


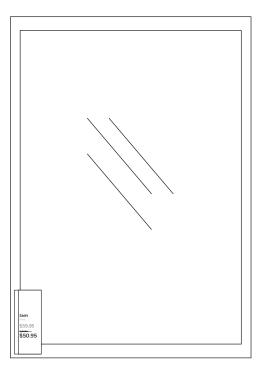
F6 Adhesive

Placed towards the front left hand bottom of the item.

Use double sided tape on the back of the strip located on the left of the plastic pocket.

For wall art, E.g. Mirrors, art etc.







F5 Suspension

Position the ticket to the left hand side of the armrest.

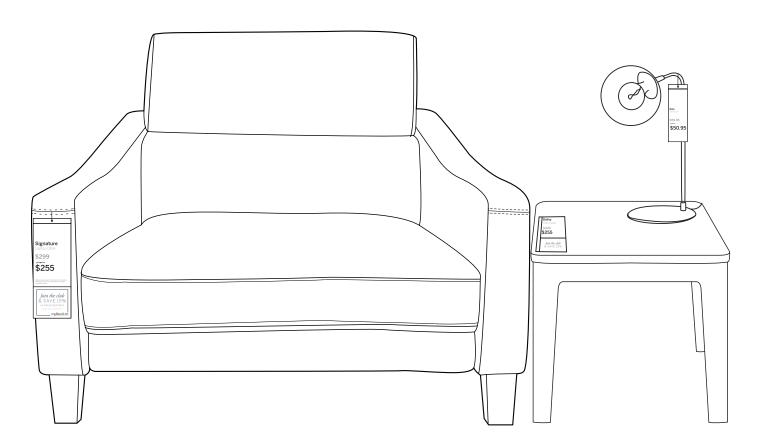
For upholstery with stitching on the armrest, use the needle gun and thread the fastener through the stitching.

For upholstery without stitching on the armrest just make sure it's in the middle of the armrest. For upholstery that doesn't have arms, attach the ticket to the cushion seating through the stitching.

F5 Adhesive

Always used for casegoods. Must be on the left hand corner on the top of the product. For casegoods over 150cm tall (wardrobes) place the ticket on the front top left hand corner.

Make sure to leave 1cm between the plastic pocket and the edge of the product.

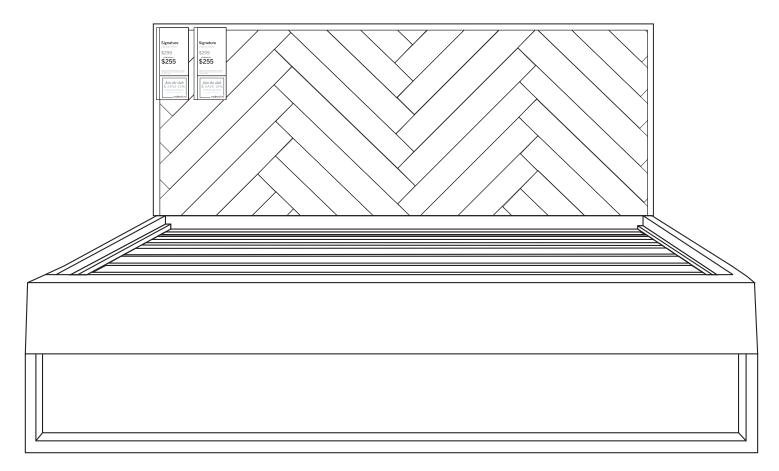




F5's In Bedroom

Use two plastic pockets, one for the bed displayed and one for the mattress used on the bed.

For timber bed heads, use two adhesive plastic pockets, side by side on the top left. For upholstery bed heads, use a short (25mm) sofa fastener through the hole in the plastic pocket, position the ticket to the left hand side of the bed head, one next to each other. The needle must be put through the stitching where possible. For bed frames, use a short loop fastener through the hole in the plastic pocket, position the ticket to the left side of the bed head, side by side.



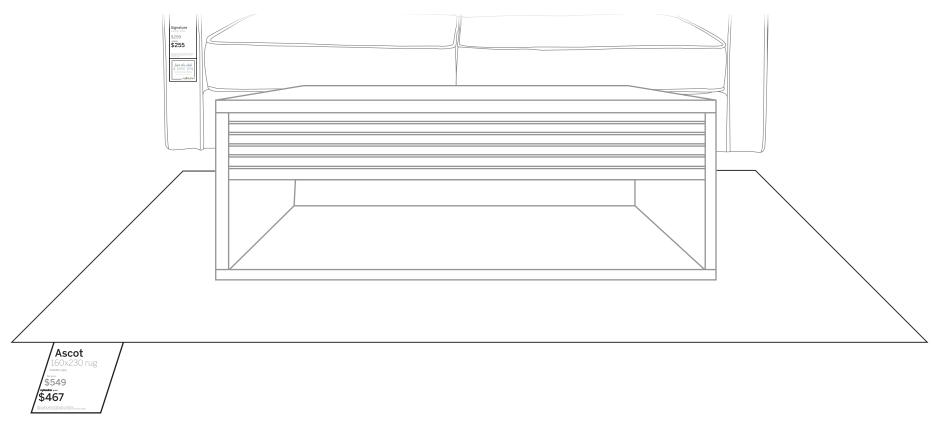


Rug (R5)

R5 tickets are for rugs displayed on floor only.

They should be placed half under the rug to the left had side. 10cm from the edge of the rug at the rooms entrance. Must be secured with a few layers of gaffer tape to avoid movement.

Rug Rack - Use a suspension F5. Alway make sure that all rug tickets are the same height on all rugs and make sure that it is visible to customers.

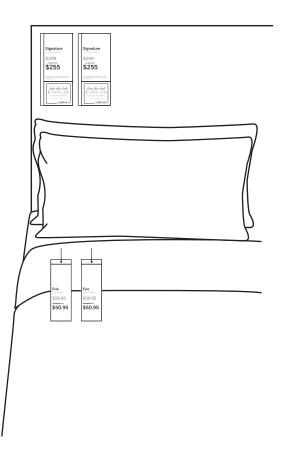




Bed Linen

Use two F6 suspension tickets to show the sheet set and quilt cover price. Bedspreads and throws should be ticketed as well.

These need to be positioned next to each other (see image).



Dining and Office Chairs

Always place the ticket on the bottom left hand side, just above where the seat meets the base.

For stools they should be attached at the front on the left hand side.



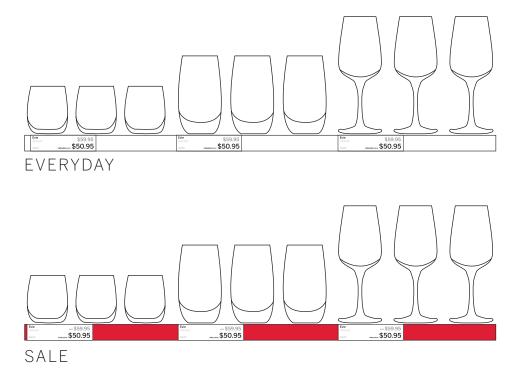


Shelf Strips

Items that are bulk stacked, do not have a shelf strip attached. Generally a single A3 ticket which you can make on Sign IQ.

During sale and everyday a shell ticket should be used for every homewares item. The ticket should always be beneath the product placed inside the palstic shelf stripping to the left of the product. For sale & promotions, always make sure that red stripping goes behind the sale shelf ticket. Red shelf stripping should only be applied with products on sale.

Plastic Shelf stripping is ordered through POSII/Infinity SKU: 23711198

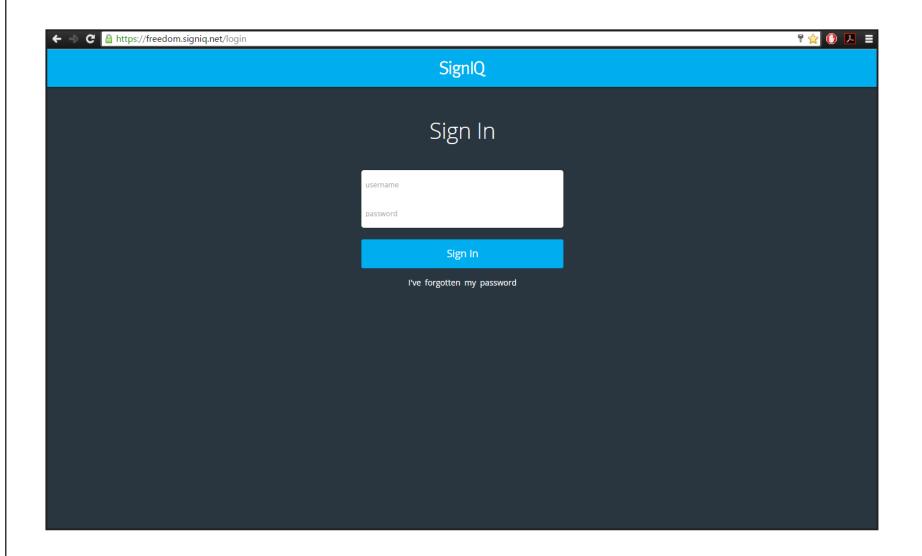




SignIQ

Welcome to Sign IQ!

The first step is to open it up and log in. Just go to the 'External Web Links' page on the intranet and click on 'Sign IQ'. Then you will come to the screen shown below. Type in your username and password and you're in!

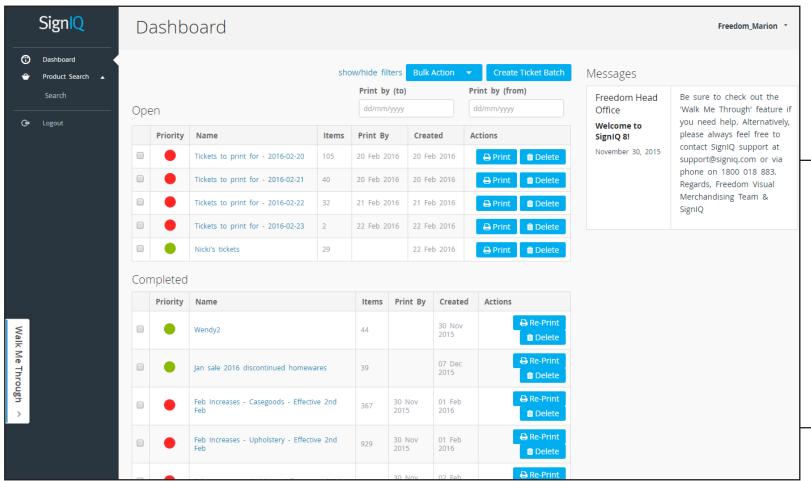




Dashboard

The dashboard is where all of your tickets are located.

Every new batch you create in store or we create for you at Support Centre for either promotions or price increases. Every sale and price increase batch that we upload will appear here as well as any new batch that you create while making tickets.



TIP NO.1

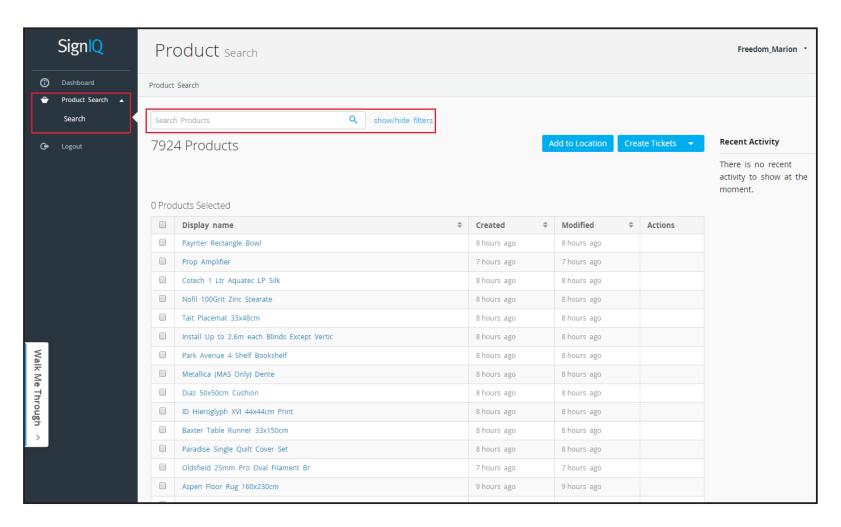
Keep this area clean by deleting old batches that you don't need anymore.

Also, note the orange, red and green "traffic lights". These indicate how urgently you need to print the batches. Green: Plenty of time Orange: Print right now Red: Should already have printed.



First go to 'Product Search' and click on 'Search'. This is where you can find and make a ticket for every product.

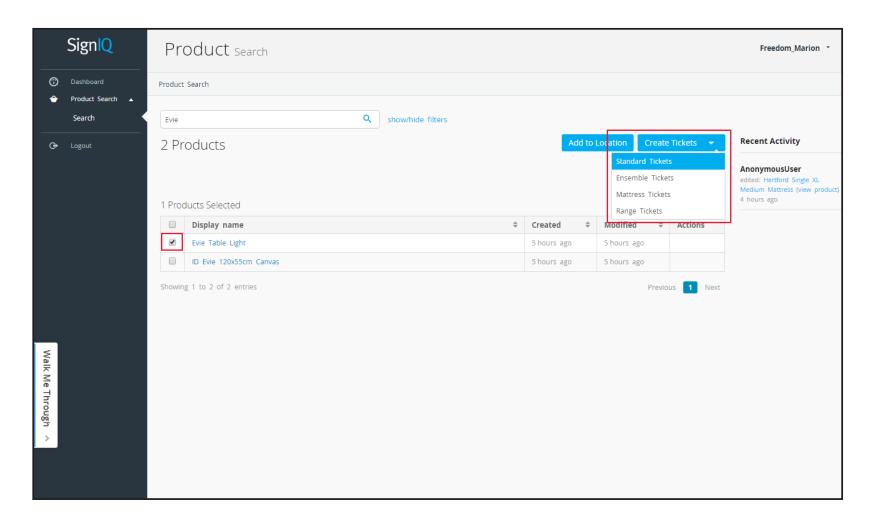
Then type into the search bar what product you would like to make a ticket for. You can search by product name (Evie), category (Dining) or by SKU.





Next, click on the small box next to the name of the product you would like to make a ticket for. You you can select multiple products if you wish to create a big batch. We recommend you select 10-15 at a time so that your batch doesn't get too overwhelming.

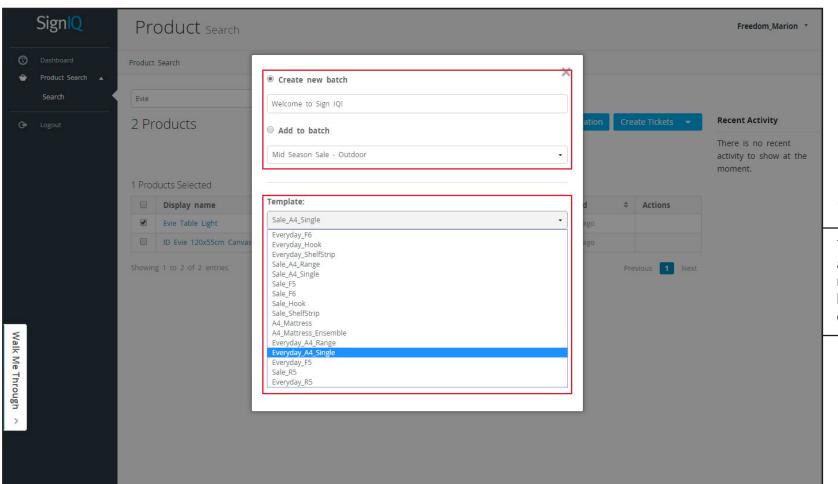
Then click on 'Create Tickets' and then 'Standard Tickets'.





Then either 'Create new batch' or 'Add to batch'. Once you've made a batch you can always add to it later down the track.

Then select the type of ticket you would like to make and then click 'Create'. E.g. 'Everyday_A4_Single'



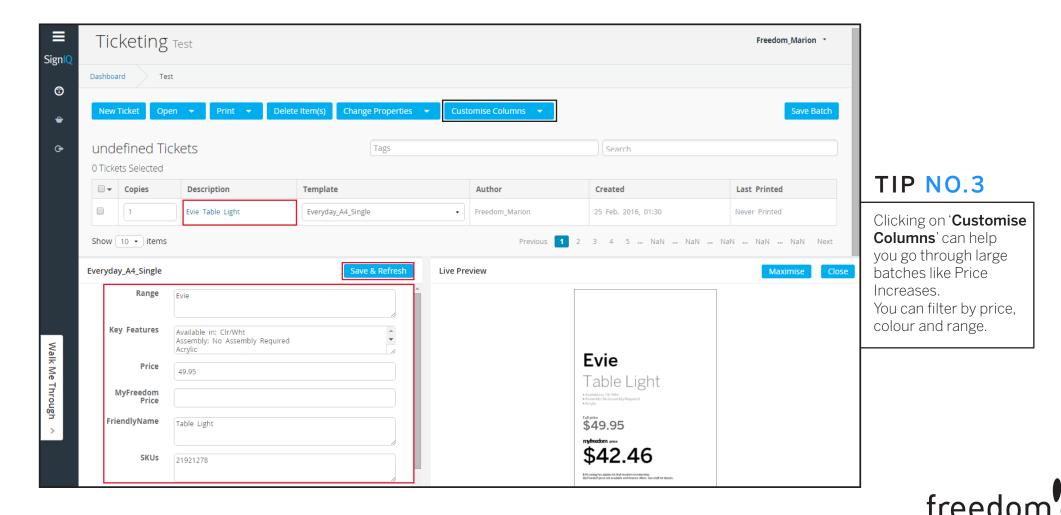
TIP NO.2

To avoid confusion amongst staff members, name your batch with your name e.g. 'Jessica's Batch'.



Sign IQ will then automatically take you to the location of your new ticket. Just click on the name of the product you've made a ticket for which is in blue text.

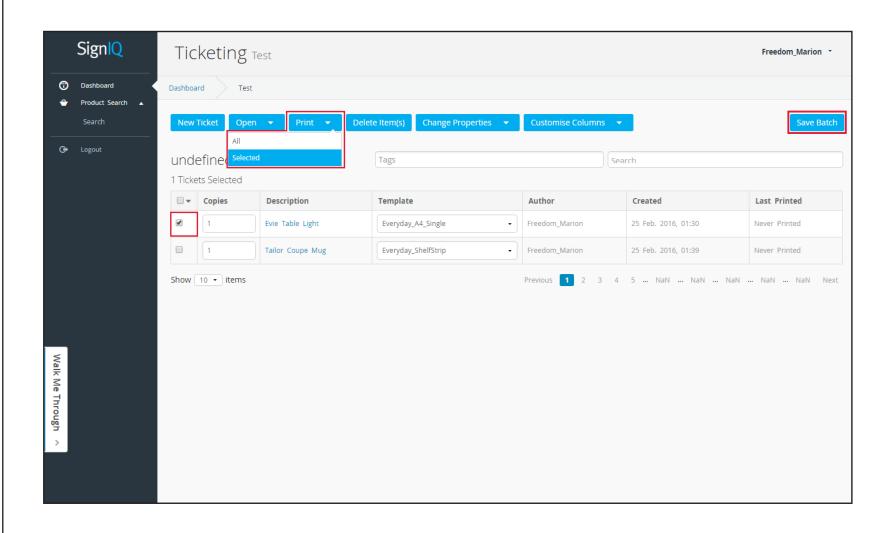
You can then go through and amend or add information. Once you've made your changes remember to click 'Save & Refresh'. Please **do not** add any false information and look out for typos. **Do not** change the price unless you are a franchise store.



Printing your Ticket

Always remember to click 'Save Batch' on the top right hand side of the screen before you print.

Then, select which ticket/s you would like to print or you can select all.

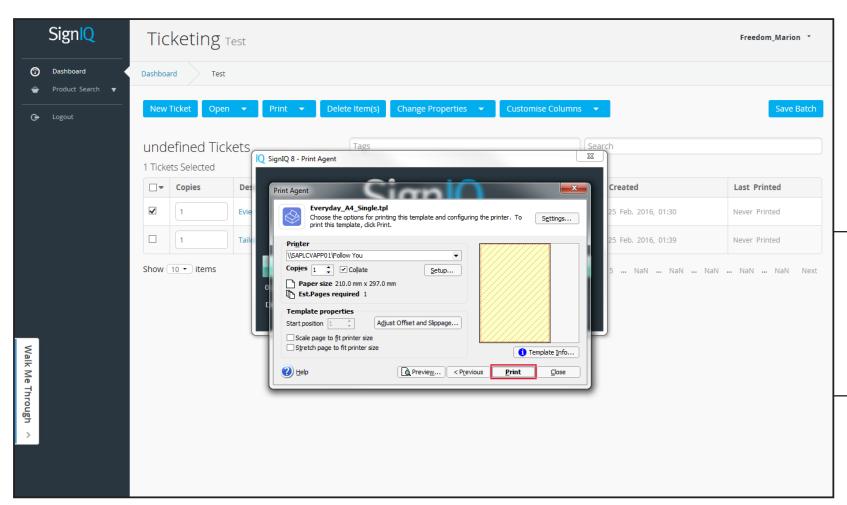




Printing your Ticket

A pop up will appear at the bottom of the screen. It will give you the option to 'Run' 'Save' or 'Cancel'. This is because of the security on your computer and nothing to be worried about. Always click on 'Run'.

The print dialog box will then pop up. Please click 'Print'.



TIP NO.4

The yellow box is there to remind you what way the paper needs to be put into the printer.
This is a great feature for perforated F5 and shelf paper.



How to amend a ticket

If you come across a ticket that has unusual wording or not enough detail you can very easily amend the tickets.

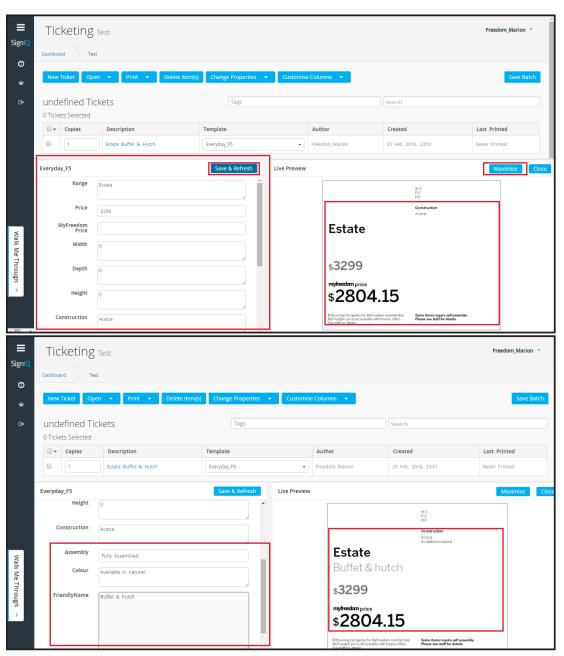
Open up your batch, click on the name of the ticket which is in blue text and a preview will pop up. You can maximise this preview by clicking on 'Maximise'.

To the left of the ticket you will see a bunch of text boxes with all of the information you see on the ticket.

Just click on the box you wish to edit and type away. Always remember to click on 'Save & Refresh'.

It's very important to make sure all words are spelt correctly and to follow the formatting of previous tickets.

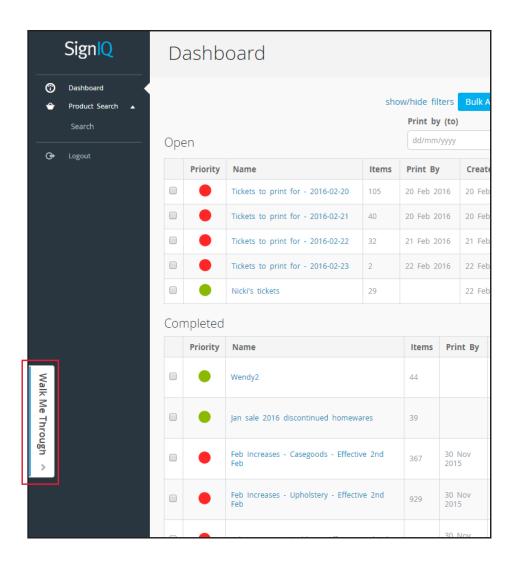
E.g. Capital letter at the beginning of every new sentence.

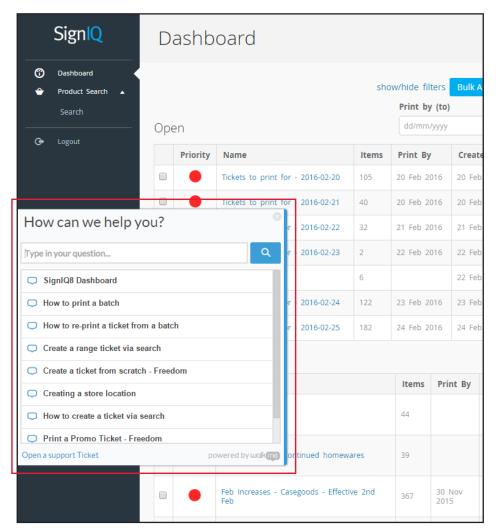




Walk Me Through

For a more hands on step by step process of this program as well as steps for other functions, just click on the 'Walk Me Through' button on the bottom right of the screen.







Ticket Paper

All ticket paper will be available via Kings Park DC. If your stock hasn't arrived within two weeks from the date you ordered it please contact lee_hamilton@freedom.com.au and ticketing@freedom.com.au

Along with everyday blank ticket paper you will also need enough stock for Sale F5, F6, Rug, A4 and A3 paper. All F5 sale tickets will need to have the relative generic sale add on. Artwork for the add on may vary per promotion. You will be allocation add ons if it is new artwork. If you need to order more please contact ticketing@freedom.com.au

Please make sure you are prepared for each sale and have all of your promotional paper 3 weeks before start of sale.















^{*}artwork for sale could change depending on the message. Update will be sent if there is a change.

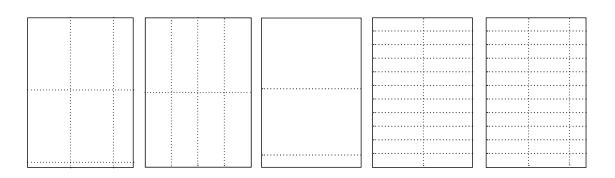
Ticket Paper

Below is a list of Sku's for each type of paper.

Sale paper is to be used only during promotional periods and has the red freedom sale header. Everyday paper is to be used during non promotional periods and should only be thrown out if damaged or replaced if there is a price increase.

EVERY DAY

F5	23527140
F6	23745841
Rug	23714144
Shelf	23527157
Hook	23745810



SALE

A4	23711150
А3	23711143
F5	23711174
F6	23711181
Rug	23711167





Watch this space

We are currently still developing and fine tuning Range tickets, bedroom mattress tickets and clearance.

Until further notice please use Sign IQ for all everyday and sale F5, F6, Shelf, Hook, Single A4 & A3 tickets.

Technical support & Support Centre contacts

Support Centre Contact

Lee Hamilton Graphic & Ticketing Coordinator lee_hamilton@freedom.com.au

Additional Ticketing Supplies

Lee Hamilton Graphic & Ticketing Coordinator ticketing@freedom.com.au

Sign IQ Tech Support

support@signiq.com 1800 744 647 Mon - Fri 8am - 6pm AEST

