

February 8, 2016



Important Note!

The accompanying materials have been amended from the original presentation specific to the measurement for liquidity. Slides 8-10 have been changed. The following formulas can be used to measure liquidity:

Current Ratio:

Current Assets (this is the sum of lines 1, 2 & 3 on Schedule L of the 1065 or 1120S) divided by Current Liabilities (this is the sum of lines 16, 17 & 18 on Schedule L of the 1065 or 1120S).

Acceptable ratio is 2:1 or higher.

Quick Ratio:

Quick Assets (sum of lines 1 & 2) divided by Current Liabilities (sum of lines 16, 17 & 18).

Acceptable ratio is 1:1 or higher.

The recorded presentation does not reflect the changes that were made on slides 8-10.

FAQs are added at the end of the presentation.

• FNMA Self Employed changes effective for applications on or after 2/1/16

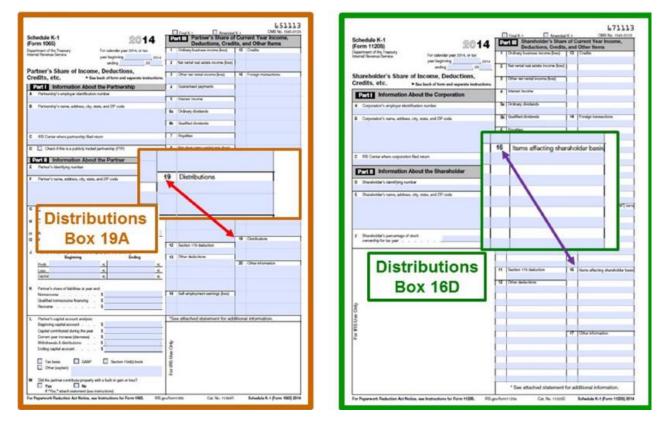
 Impacts borrowers receiving K-1's if the K-1 income must be used to qualify.

• There is no change to the treatment of K-1 losses.

• Freddie Mac has not changed their guidance.

Does the Borrower receive a distribution?

The K1 form – Box 19A or Box 16D will indicate if the borrower is receiving a distribution from the Business.



Compare Distribution Amount to Ordinary Income in Box 1

If the Ordinary Income (Box 1) is the <u>same</u> as the Distribution amount then the Ordinary income can be used.

• No further steps are necessary to prove access to funds or business liquidity.

Schedule K.1 (Form 1066) Benders for all of the server in the server i	Schedule K-1 (Form 11205) Out 14 Out 54 Out 16 Out 16 Out 16 Schedule K-1 (Form 11205) Image: Schedule K-1 (Form 11205)
A Tetrandry engine derification nurber E Interest monte E Interest monte	Purifi Information About the Corporation A Corporation and an analysis of the Corporation
C Interview Control Contr	Control Contro
	Shareholdar's terms, address, oly, state, and 20° onde Bard Ba
Her Speed with is this percent Her Speed with is this percent Her Speed with is this percent Her Speed with the MAXIMMUNICAL data have D Her Speed with the MAXIMMUNICAL data have D Her Speed with the MAXIMUNICAL data have D Her Speed with the MAXIMUNICAL data have D D Speed with the MAXIMUNICAL data have D D	Standalds's percenting of stock security for two year

Compare Distribution Amount to Ordinary Income in Box 1

If the distribution amount is <u>less</u> than the ordinary income, or <u>no distribution amount</u> is listed on the K1, we must confirm the following before including the ordinary income in our cash flow.

- Borrower can document access to the income.
 - We will need a copy of the Corporate Resolution or Partnership Agreement.
 - □ If they are 100% owner, no documentation is needed.
- The Business has adequate liquidity to support withdrawal of earnings.

How to determine if 100% owner?

Schedule K-1 IRS Form 1065				
J	Partner's share of profit, loss, and Beginning	capital (see	e instructions): Ending	
	Profit	%		%
	Loss	%		%
	Capital	%		%

Schedule K-1 IRS Form 1120S

F	Shareholder's percenta	ge	of st	ock				
	ownership for tax year						q	%

Example K-1

What step(s) do we need to take with this example?

Distribution amount is less than ordinary income.

Document access to funds? No, he is 100% owner.

Now we need to determine liquidity.

chodule K-1 OO-1/		Final K-1	Amended K-	1	OMB No. 1545-012
chodule K-1 2014	Pa	art III	Shareholder's Shar		urrent Year Income,
tornal Revenue Service For calendar year 2014, or tax year beginning MAY 1, 2014	1		siness income (loss) 247,252.		Other Items Credits
ending DECEMBER 31, 2014	2	Net rental re	eal estate inc (loss)	μ.	
hareholder's Share of Income, Deductions, redits, etc. See separate instructions.	3	Other not re	ental income (loss)		
Part I Information About the Corporation	4	Interest inc	ome 31.		
A Corporation's employer identification number	5a	Ordinary di	vidends		
B Corporation's name, address, city, state, and ZIP code	56	Qualified di	vidends	14	Foreign transactions
Children and Annual State	6	Royalties		\square	
and the second	7	Net short-te	erm capital gain (loss)	\square	
C IRS Center where corporation filed return B-FILE	8a	Net long-te	rm capital gain (loss)	1	
Part II Information About the Shareholder	86	Collectibles	(28%) gain (loss)	\square	
D Shareholder's identifying number	80	Unrecaptur	ed sec 1250 gain	\square	
E Shareholder's name, address, city, state and ZIP code	9	Net section	1231 gain (loss)	\vdash	
	10	Other Incor	ne (ioss)	15	Alternative min tax (AMT) items
1					
F Shareholder's percentage of stock ownership for tax year					
	11	Section 17	9 deduction	16 C*	Items affecting shareholder bas 9,490
	12	Other dedu	ctions	D	203,758
2					
				17 A	Other information 31

Business Liquidity

Here we are determining if the business has adequate liquidity to support the withdrawal of earnings by using one of the two ratios below.

- The resulting ratio must be a minimum of:
 - 2:1 for the Current ratio
 - 1:1 for the Quick ratio

Current Liquidity Ratio

Current Assets / Current Liabilities (sum of lines 1, 2 & 3) / (sum of lines 16, 17, & 18) – from schedule L

Quick Ratio for Liquidity

Quick Assets / Current Liabilities (sum of lines 1 & 2) / (sum of lines 16, 17, & 18) – from schedule L

Business Liquidity

The ratio will be calculated using the numbers off of Schedule L from the tax returns.

If the return does not include figures on Schedule L, then we will need a copy of the most recent balance sheet for the Business.

On Schedule L, we are looking at:

Lines 1-3, column D for Current Assets Lines 16-18, column D for Current Liabilities

Sch	edule L	Balance Sheets per Books	Beginning	of tax year	End of t	ax year
		Assets	(a)	(b)	(C)	(d)
1	Cash .					
2a	Trade note	es and accounts receivable				
b	Less allow	rance for bad debts			1	
3	Inventories					
4	U.S. gover	mment obligations				
5		pt securities				
6		ent assets (attach statement)				
7a	Loans to p	artners (or persons related to partners)				
b		and real estate loans				
8		stments (attach statement)				
9a		and other depreciable assets				1
b	Less accu	mulated depreciation				
		e assets				

Example - Business Liquidity

Current Assets / Current Liabilities

\$61,350 / \$30,675_____

2:1 ratio

S	chedule L Balance Sheets per Books	Beginning of ta	x year	End of tax y	ear
	Assets	(a)	(b)	(C)	(d)
1	Cash		18,544.	그는 것을 물었다.	61,350.
2 8	Trade notes and accounts receivable	12.		10 H	
b	Less allowance for bad debts				
3	Inventories	aur e-li des Seneri de Arredo		日常に対応をなっ	
4	U.S. government obligations			大学が記録がない	
5	Tax-exempt securities		12.5		
6	Other current assets (att. stmt.)			部をある法律事業	
7	Loans to shareholders		26,843.		26,883.
8	Mortgage and real estate loans		1213	理论 的 神影短	
9	Other investments (att. stmt.)		1		
10 a	Buildings and other depreciable assets	26,042.		26,042.	1. 1997年1月1日
	Less accumulated depreciation	2,222.	23,820.	2,222.	23,820.
	Depletable assets	1.1	经关注和明期基本分	11/2	
0.07	Less accumulated depletion				
12	Land (net of any amortization)		23,084.		23,084.
	Intangible assets (amortizable only)	142	Re- to & Specifications	50	Set Setting and set
	Less accumulated amortization				
14	Other assets (att. stmt.)	And a state of the second second		R. SCHEROLEUM	
15	Total assets		92,291.		135,137
	Liabilities and Shareholders' Equity		化合成合合的合金 计带	n services in a second real	
16	Accounts payable		NAME AND ADDRESS OF A DESCRIPTION OF A D	「おり間を構成する」	30,675.
17	Mortgages, notes, bonds payable in less than 1 year	· · · · · · · · · · · · · · · · · · ·	al Para al 1967 a	(金))称:时间的图	
18	Other current liabilities (att. stmt.)	Contraction of the second	15 m		
19	Loans from shareholders				
20	Mortgages, notes, bonds payable in 1 year or more	Margaret Statistics of a			
21	Other liabilities (att. stmt.)	S Patrick Local Control of		And Constant and the later	
22	Capital stock		1.4.4		
23	Additional paid-in capital		210		
24	Retained earnings	STATEMENT 5	92,291.		
25	Adjustments to shareholders' equity (stt. stmt.)				104,462.
26	Less cost of treasury stock	The second se	1	National Database)
27	Total liabilities and shareholders' equity		92,291.		135,137.
JWA			2010221		Form 1120S (2014)

Use his income?

Distribution amount is less than ordinary income.

We don't need to document access to funds since he is 100% owner.

We've determined liquidity meets our requirement of 2:1



Now we can use his ordinary income for qualifying.

chedule K-1 form 11208) 2014		Final K-1 Amend		OMB No. 1545-012
	P	art III Shareholder's Dedections		errent Year Income,
epartment of the Treasury ternal Revenue Service For calendar year 2014, or tax year beginning MAY 1, 2014	1	Ordinary business income (247,25	loss)	
ending DECEMBER 31, 2014	2	Net rental real estate inc (los		
hareholder's Share of Income, Deductions, redits, etc. See separate instructions.	3	Other net rental income (los	s)	
Part I Information About the Corporation	4	Interest income 3	1.	
A Corporation's employer identification number	5a	Ordinary dividends		
B Corporation's name, address, city, state, and ZIP code	56	Qualified dividends	14	Foreign transactions
the second s	6	Royalties		
and the second	7	Net short-term capital gain	(loss)	
C IRS Center where corporation filed return B-FILE	8a	Net long-term capital gain (loss)	
Part II Information About the Shareholder	86	Collectibles (28%) gain (los	s)	
D Shareholder's identifying number	80	Unrecaptured sec 1250 gain	n	
E Shareholder's name, address, city, state and ZIP code	9	Net section 1231 gain (loss)	
100 C	10	Other Income (loss)	15	Alternative min tax (AMT) items
Contraction of the local sectors of the local secto				
F Shareholder's percentage of stock ownership for tax year				
		•		
	11	Section 179 deduction	16 C*	Items affecting shareholder basi 9,490
	12	Other deductions	D	203,758
			-	
2				
	-		17	
	1-		A	31

Guaranteed Payments

We can add Guaranteed Payments to the income.

Schedule K-1 200 14 Form 1000 havenue of the Danary introd livenue setting and the Danary per language 200, or 00 antiger 200, or 00 antige	Institut Partner's Definer o Deductions, Credit Schutz hasses institute (mil) Schutz hasses institute (mil) Schutz hasses institute (mil) Schutz hasses institute (mil)	I d Units		4 Part 7, 8	
ECII Information About the Partnership	4 Guerentand payments				
A Pathaning's anglinger classification monitor	E Harat Huma		S Form 1065 - Partnership Income		
E Partnersky's name, address, vity, statu, and 2P code	Es Ordney division				
			Schodule K-1 Form 1065 - Partner's Share of Income	Year	Year
	Dalled Belock		a Oroinary Income (Loss)	(+/-)	(+/-)
C RE Catar alves patrantip Red Intern	7 Trystee		Net Rental Real Estate: Other Net Income (Loss)	(*/-)	(+/-)
D D Check if the is a publicly haded permanent or (FIR)	 Net short serviceped get (bes) 		Guaranteed Payments to Partner	(+)	(+)
	and supraction second second		C. Guaranees Payments to Parener	(*)	(*)
Partic Information About the Partner	Re Text ong term payment gam (root)	17 Marten	Form 1065 - Adjustments to Business Cash Flow		
	Re Collection (2014) gan Bred	0.	a. Ordinary (Income) Loss from Other Partnerships	(*/-)	(+/-)
F Partnar's name, address, ofg. state, and 2P code	In Designed setties 1210 par		 b. Nonrecurring Other (Income) Loss 	(*/-)	(*/-)
	40 Net service 1001 gain down	10 Second			(4)-)
	40 Not auften 1211 gan Breij	10 tondaha		(+)	(+)
General pertner or LLC Initial pertner or LLC Initial pertner or LLC Initial pertner	er One econe (kei)		d. Depletion	(+)	(+)
H D Demails pather D Temps pather			e. Amortization/Casualty Loss	(+)	(+)
11 Minut Ages of wetty is this perpend?			f. Mortgages or Notes Payable in Less than 1 Year	(-)	(-)
Q Ethe pathie is a seturant play SWEPKarphies1, check here		· Darker	g. Non-deductible Travel and Entertainment Expenses	(-)	(-)
· · · · · · · · · · · · · · · · · · ·	12 Sector 178 deluctor		h. Subtotal		
J Partner's share of profit, loss, and capital (see instructions) Beginning Ending	43 Other deductions		i. Total Form 1065		
<u>Pa 4 5</u>		20 . 10ther sets	(Subtotal multiplied by % of ownership)		
tana s s Cento s s					
A Petrals date of labilities of part and					
Nonscores 1 Galilet versione having 1 Necure 8	14 Tail anglopment samongs (brog				
Perteur's capital access analysis Bagences paginal access and page Gaptal access and page Gaptal access and page Gaptal access and page Gaptal access Gaptal acces	"See all ached datament by ad	Shonal Information.			
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Additional Items

- Business assets will not be used to support liquidity. We need to utilize Schedule L or the most recent balance sheet.
- Verification of additional cash is not required if liquidity ratio is at least 1:1.
- If the income is rolled to Schedule C, we do not have to prove business liquidity since the income has been received by the borrower.



FAQs

If borrower has no distributions, only ordinary income and is 100% owner are we still OK to just use the income or do they have to have distributions?

In this scenario, because the borrower does not have distributions we would need to document liquidity. However, since he or she is 100% owner, we would not have to document access to the funds. Utilize the current or quick liquidity ratio methods to determine liquidity. See slide #8 for examples of how to calculate.

How do we determine liquidity?

In order to determine the liquidity of the business we would use on of the following two ratios:

Current Liquidity Ratio Current Assets / Current Liabilities Resulting Ratio must be a minimum of 2:1

Quick Ratio for Liquidity Quick Assets/ Current Liabilities Resulting ratio must be a minimum of 1:1

What happens if the liquidity ratio is less than 1:1?

If the ratio is less than 1:1, we would not be able to use the ordinary income to qualify the borrower.

If distribution income on the K1 is lower than ordinary income, can we just qualify them on the distribution amount?

Yes.

FAQs

What do we do if the borrower carries his income over from his K-1 onto Schedule C?

If the borrower's income from the K-1 flows through another business entity onto a Schedule C, we would use the Schedule C to calculate the qualifying income. You would not have to follow any of the steps mentioned in this presentation.

I've never had to review a corporate resolution before, is it pretty straight forward to see who has access to funds? What am I looking for in that document?

For this training's purpose, you are looking to identify the borrower has access to business funds. There is a section in a corporate resolution that identifies who has access, here is an example:

THAT **THAT** be and are/is hereby authorized on behalf of the Company to draw, sign, accept, endorse, or make checks, bills of exchange, warrants issued in payment of dividends or interest, and other orders for the payment of money (whether the account is overdrawn by the payment thereof in credit), and to withdraw any or all securities or other property in the hands of the Bank including any box or boxes, sealed envelopes or packets, and their contents, and to arrange for credit facilities for the Company (including letters of credit and forward exchange contracts), and to sign in favor of the Bank guarantees of the obligations of third parties, and in connection with any such credit facilities or guarantees to give security to the Bank on all or any of the property, real or personal, present or future of the Company.

Has FNMA updated their Income Analysis form with these new guidelines?

Yes, the updates were released in December, and have been posted on our <u>intranet</u> since then for review. The implementation of the new guidance was not mandatory until February 1st, 2016. <u>Fannie Mae Form 1084</u>

If the income on K1 is shown on line 2 net rental income is the distribution required?

Yes, the calculation is the same.

Do we have to worry about distributions if the borrower has less than 25% ownership?

If you need the income to qualify, yes. The process is the same as for greater than 25% ownership. With the exception of nominal payments for guaranteed payments to partner <2yrs documented income can be acceptable for certain professional services (i.e. law firm or medical practice).

FAQs

If Schedule L is not completed and the borrower claims the income on Schedule C, then a balance sheet is not required?

Correct, then you would utilize the Schedule C to qualify the borrower and the K-1 calculations would be unnecessary.

Do these requirements apply to Freddie Mac as well?

No, at this time Freddie Mac has not implemented these requirements. The guidelines remain unchanged.

So Freddie Mac does not require liquidity information for a distribution?

Correct, at this time documenting business liquidity and/or borrower access to funds is not required by Freddie Mac.

In order to utilize the guaranteed payments do you want to go through the entire calculation process?

No, guaranteed payments to partners are always acceptable as qualifying income. You will use a two year average, unless DU provides the reduced documentation option for 1 year.

If the income from the K1's gets transferred to the 1040's, why is Fannie Mae requiring this exercise?"

According to FNMA, analyzing business cash flow aligns self-employment income eligibility with their standard income policy that does not measure eligibility by the taxable nature of the income, but instead confirms that a borrower receives, or in the case of business income, has the right and ability to draw the income being used to qualify.

If non borrowing spouse is the other percentage owner what do you need to prove access?

We would need the partnership agreement, even if the balance of the business ownership resides with the non-borrowing spouse.