

STRATEGIES SUMMARY CHECKLIST

Please identify the engagement strategies that you would need to/ like to practice in the learning lab:

- Looking for exceptions
- Scaling questions
- Miracle questions
- Satellite questions
- What else questions
- Coping questions
- Compliments
- Family Circles questions
- Closed-ended questions
- Probing questions
- Yes/No questions
- Open-ended questions
- Supportive response
- Active listening
- Clarification
- Summarization
- Giving options or advice
- Confrontation
- Pushing buttons
- Relationship questions