



OPTAVIA INCOME DISCLOSURE STATEMENT 2016*

2016 ANNUAL INCOME RANGES OF ALL **OPTAVIA** COACHES™

RANGE	% OF OPTAVIA COACHES	AVERAGE NO. OF MONTHS IN THE BUSINESS	MEDIAN NO. OF MONTHS IN THE BUSINESS
NO EARNINGS	29.51%	16	12
\$0.01 - \$100.00	7.36%	25	13
\$100.01 - \$250.00	9.83%	26	13
\$250.01 - \$500.00	10.35%	30	19
\$500.01 - \$1,000.00	11.93%	33	22
\$1,000.01 - \$2,500.00	12.60%	32	19
\$2,500.01 - \$5,000.00	6.68%	33	21
\$5,000.01 - \$7,500.00	2.68%	38	25
\$7,500.01 - \$10,000.00	1.65%	38	25
\$10,000.01 - \$15,000.00	1.91%	39	26
\$15,000.01 - \$20,000.00	1.01%	41	31
\$20,000.01 - \$30,000.00	1.51%	47	35
\$30,000.01 - \$50,000.00	1.62%	52	43
\$50,000.01 - \$100,000.00	0.98%	58	51
\$100,000.01 - \$200,000.00	0.24%	77	79
\$200,000.01+	0.16%	96	90

*Based on 2016 Annual Income Ranges of ALL **OPTAVIA** Coaches.

These figures are not guarantees or projections of expected earnings or profits, and the income levels represented do not include expenses **OPTAVIA** Coaches may have incurred in building their businesses. **OPTAVIA** makes no guarantee of financial success. Success with **OPTAVIA** results only from successful sales efforts, which require hard work, diligence, skill, persistence, competence, and leadership. Your success will depend upon how well you exercise these qualities.