

Inuktun Doubles the Efficiency of File Sharing Processes to Capitalize on Growing International Opportunities with Soonr



"We're much happier with Soonr than we ever were with OneDrive or Dropbox. With Soonr, we now have a solution that can help us streamline our processes so that we can truly capitalize on our growing international opportunities."

– Colin Dobell, President & CEO, Inuktun

The Company

Founded in 1989, Inuktun designs and manufactures Remotely Operated Vehicles (ROVs) and modular robotic systems for use in confined spaces and hazardous environments. The company has also built a reputation as the expert in remote controlled robotic transport and delivery of visual inspection equipment and instrumentation tooling for industries including nuclear, mining, hydro-electric, marine applications and more. Based in Canada, Inuktun has field offices in the U.S., Europe, Asia and China with global agents in 22 countries.

The Challenge

As a global organization, Inuktun needs to be able to share large video, photo and design files with partners and agents all around the world. And, because many of Inuktun's products are highly specialized for the applications they serve, files showing and describing their products and solutions need to be heavily secured to protect the privacy of their clients.

Attempting to tackle its global file sharing challenges, Inuktun tried a number of products, including both Microsoft OneDrive and Dropbox for Business. But, the problem only became more trying. Both products required very complex tree structures to achieve the secure sharing Inuktun needed. They also didn't provide permission controls at the granularity the ROV innovator required to secure its client's confidential information.

"We tried limping by with Dropbox, but the features were tremendously limited," said Colin Dobell, President and CEO, Inuktun. "It forced us into very complex tree structures that became too cumbersome and complex to use. Other products we tried also had limited permissions. We needed something better. While we were stumbling along with other file sharing products, we discovered Soonr at a tradeshow. We were impressed by how flexible it was



Industry

Robotics

Challenges

- Assured content security with better permission controls
- Need to eliminate complex tree structures
- Ability to quickly share large files

Results

- Double the file sharing efficiency
- Large file upload speeds are nearly instant compared to minutes
- Simple and flexible file sharing with granular security and control

and its level of permission controls. After a brief trial we validated that it was just what we needed. Even though we were still paying on other file sharing products, we made the switch.”

The Soonr Workplace Solution

For Inuktun, Soonr Workplace has delivered exactly what was needed to support their secure file sharing needs. With granular permission controls, Inuktun can easily permit or cancel access to content, including shared files, videos and photos. The flexibility of the Soonr platform easily supports the company’s desired tree structures making file navigation simple and efficient. Finally, with its enterprise-grade geo-redundant servers, uploads speeds using Soonr make file sharing both fast and reliable, regardless of where content is being accessed.

“When an important part of your business is proven through large technical drawing packages and videos, efficient sharing of those files is critical. Size can’t slow you down,” said Dobell. “With Soonr, we have achieved the effective file sharing that improves relationships, especially when customers are far away. Plus, we can easily see when files are downloaded and can disable public links whenever needed for further protection. It gives us the sophisticated control that makes our business significantly more productive.”

Results

With Soonr Workplace now in place, Inuktun has dramatically simplified its file sharing processes and is completely confident in the security of its confidential content. As a result of using Soonr Workplace, file sharing efficiency has doubled and file upload speeds for large files are nearly instant compared to minutes with previous solutions. Finally, with Soonr Workplace, Inuktun is ready for further international market expansion, knowing that files can be easily shared, secured and controlled without complexity or hassle.