



**MANAGE
PROTECT**

Microsoft O365
CSP Plans and
Product

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Current Offering

Office 365 Business and Enterprise

- > Office 365 for Business, Essentials and Premium
- > Office 365 for Enterprise, E1, E3, E4, K1 and Office Professional Plus
- > Individual SKUs for Exchange Online, SharePoint Online, Skype for Business, and more

Office 365 Plan Comparison

		Business			Enterprise				Kiosk
		Business	Essentials	Premium	Pro Plus	E1	E3	E4	K1
Office	Seat Cap	300 per plan			Unlimited				Unlimited
	Word, Excel, PowerPoint, Outlook, OneNote, Publisher	●	-	●	●	-	● ¹	● ¹	-
	Access	-	-	-	●	-	●	●	-
	Office Online, Word, Excel, PowerPoint	●	●	●	●	●	●	●	●
	iOS and Android Apps	●	-	●	●	-	●	●	-
Shared Services	1TB OneDrive for Business	●	●	●	●	●	●	●	-
	Email, Calendar, 50GB Mailbox	-	●	●	-	●	●	●	2GB
	Instant Messaging, HD Video Conferencing	-	●	●	-	●	●	●	-
	Team Sites, Internal Portals	-	●	●	-	●	●	●	●
	Yammer Enterprise	-	●	●	-	●	●	●	●
Advanced Services	Active Directory Integration	●	●	●	●	●	●	●	-
	Hybrid Deployment	-	-	-	●	●	●	●	-
	Support for RDS	-	-	-	●	-	●	●	-
	Office 365 Video	-	-	-	-	●	●	●	-
	Unlimited Archiving, eDiscovery, mailbox hold	-	-	-	-	-	●	●	-
	Message Encryptions, RMS and DLP	-	-	-	-	-	●	●	-
	Enterprise Voice and Voicemail	-	-	-	-	-	-	● ²	-

● Included feature

●¹ Adds Group Policy, Telemetry, Push Deployment, Update Controls, IRM, DLP, BI, Enterprise Voice, Archiving & Retention

●² Requires a customer to purchase and deploy an on-premises Skype for Business Server



Office 365 Plan Comparison

All Business Plans only include only Plan 1 for Exchange Online, SharePoint and Skype

E1

- Exchange Online (Plan 1)
- SharePoint Online (Plan 1)
- Skype™ for Business Online (Plan 2)
- Office Online

E3

- Exchange Online (Plan 2)
- SharePoint Online (Plan 2)
- Skype™ for Business Online (Plan 2)
- Office Online
- Office 365 ProPlus

E4

- Exchange Online (Plan 2)
- SharePoint Online (Plan 2)
- Skype™ for Business Online (Plan 2)
- Office Online
- Office 365 ProPlus
- Enterprise Voice and Voicemail



Exchange Online Plan Comparison

	Online	
	Plan 1	Plan 2
50GB Mailbox	●	●
Unlimited Archive	-	●
Site mailboxes	● ^{2 3}	● ^{2 3}
Outlook Web App	●	●
Mobile phone access (through EAS)	●	●
Apps for Outlook and Outlook Web App	●	●
Exchange ActiveSync mobile management policies	Standard	Advanced
Anti-virus and anti-spam (through Exchange Online Protection)	●	●
Hosted voice mail (Exchange Unified Messaging)	-	●
Retention policies	Default ²	Custom ²
In-Place Archive	● ²	● ²
Multi-mailbox search	●	●
In-Place Hold	-	●
Data Loss Prevention (DLP)	-	● ²
eDiscovery Center	-	● ⁴

- Included feature
- ² SharePoint Online Plan 1 Required
- ³ Require Office Professional Plus / ProPlus 2013
- ⁴ SharePoint Online Plan 2 Required

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Skype Online Plan Comparison

	Online	
	Plan 1	Plan 2
Instance Messaging, Presence, Office interoperability	●	●
Skype federation for Presence/IM/voice	●	●
PC Calling 1:1 HD Video and Audio	●	●
HD Video Conferencing with desktop and application sharing	-	●
Skype Web Conferencing Scheduled and Ad Hoc	-	●
Meeting Controls (Organizer, Lobby Experience, Join From)	-	●
Enhanced in-meeting note taking	-	●
Interoperability with 3 rd party audio conferencing providers	-	●
Lync Multi-view Video	-	●
Lync Mobile Clients	●	●
Lync Web App	-	●

SharePoint Online Plan Comparison

	Online		
	Kiosk	Plan 1	Plan 2
App Catalog & Marketplace	●	●	●
Team Sites	●	●	●
Work Management	-	●	●
OneDrive for Business	-	●	●
Social	-	● ¹	● ¹
External sharing	-	●	●
Basic Search	●	●	●
Standard Search	● ¹	● ¹	● ¹
Enterprise Search	-	-	●
Content Management	-	●	●
Records Management	-	●	●
E-discovery, ACM, Compliance	-	-	● ¹
Excel Services, PowerPivot, PowerView	-	-	●
Access Services	●	●	●
Visio Services	-	-	●
Form Based Applications (InfoPath)	● ¹	-	● ¹
SharePoint 2013 Workflow	●	●	●
Business Connectivity Services	-	-	●

● Included feature

●¹ Some of the features may not be available (or have limited capability) in Online SKUs



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Project Online Plan Comparison

	Online		
	Project Pro for Office 365	Project Online	Project Lite
Project scheduling & costing	●	-	●
SharePoint task sync	●	-	-
Lync presence	●	-	-
Project Server sync	●	-	-
Enterprise project management	-	●	-
Enterprise program management	-	●	-
Enterprise portfolio management	-	●	-
Manage tasks	-	●	●
Submit timesheets	-	●	●
Flag issues and risks	-	●	●
Group Policy	●	-	-
Volume Activation	●	-	●
Terminal Service	●	-	●
Click to Run Deployment	●	-	●
Version Upgrades	●	-	-
Roaming Apps	●	-	-



	Office Standard 2013	Office Professional Plus 2013	Office 365 Business (300 seat max)	Office 365 ProPlus
 Word  Excel  PowerPoint	•	•	•	•
 Outlook  OneNote  Publisher				
 Access  Lync		•		•
Enterprise management of apps		•		•
Do-it-yourself business intelligence		•		•
Office on multiple devices <small>Install Office 365 apps on up to 5 PCs or Macs, plus five iPads or Windows tablets</small>			•	•
 OneDrive Unlimited OneDrive for Business storage			•	•
Roaming documents and settings			•	•
Office Mobile apps with commercial use rights			•	•
Always up-to-date			•	•
Shared computer activation				•

Detailed Comparison of Office Client Commercial Offerings

	Office Standard 2013	Office Professional Plus 2013	Office 365 Business	Office 365 ProPlus
Applications	Word 2013	•	•	•
	Excel 2013	•	•	•
	PowerPoint 2013	•	•	•
	OneNote 2013	•	•	•
	Outlook 2013	•	•	•
	Publisher 2013	•	•	•
	Access 2013		•	•
	Lync 2013		•	•
	InfoPath 2013		•	•
Premium Value	Volume Activation	•	•	
	Group Policy ¹	•	•	•
	Shared Computer Activation	•	•	•
	App Telemetry	•	•	•
	Update Controls ²	•	•	•
	Create IRM Email ³		•	•
	Email Retention ³		•	• ⁷
	Data Loss Prevention in Outlook ²		•	• ⁷
	Site Mailboxes ³		•	• ⁷
	In-Place Archiving ^{3,4}		•	• ⁷
	Spreadsheet Compare & Inquire		•	• ⁷
	Business Intelligence		•	• ⁷
	Enterprise Voice ^{3,5}		•	•
Cloud Value	Groups		•	•
	Office Deployment Tool		•	•
	Roaming Documents & Settings		•	•
	Unlimited OneDrive for Business		•	•
Licensing	Licensing Model	Per Device	Per Device	Per User
	License Type	Perpetual ⁶	Perpetual ⁶	Subscription
	PC/Mac Installs ⁸	1	1	5
	iOS/Android Smartphone Installs ⁸	N/A	N/A	5
	Tablet Installs ⁸	N/A	N/A	5
	Office RT Commercial Rights	•	•	•
	Office Online/Web Apps	• ⁹	• ⁹	•
	Commercial Use Rights	•	•	•

See speaker notes section for footnotes:



Compare O365 products options

- **O365 Business plans comparison**

<https://products.office.com/en-AU/business/compare-office-365-for-business-plans#au>

- **E1** - <https://products.office.com/en-au/business/office-365-enterprise-e1-business-software>
- **E3** - <https://products.office.com/en-au/business/office-365-enterprise-e3-business-software>
- **E4** - <https://products.office.com/en-au/business/office-365-enterprise-e4-business-software>
- **Office Pro-Plus** <https://products.office.com/en-au/business/office-365-proplus-business-software>
- **Exchange Online Plans** <https://products.office.com/en-au/exchange/compare-microsoft-exchange-online-plans>
- **Share Point Online Plans** <https://products.office.com/en-au/SharePoint/compare-sharepoint-plans>
- **Skype for Business Plans** <https://products.office.com/en-au/skype-for-business/compare-plans>

Existing Office 365 Tenants

Existing Office 365 tenants

- > Customers already using Office 365 can be transitioned to the CSP program provided they have not been provisioned as a Telstra tenant; if Telstra we need to do a migration

Existing Office 365 licenses

- > They will continue to be valid, auto-renewal is enabled by default
- > Turn off auto-renewal, reorder under CSP prior to expiration

New/Additional Office 365 licenses

- > Additional licenses purchased under CSP can co-exist with the existing licenses
- > This will allow you to sell additional seats under CSP while maintaining existing licenses