



Account Executive – Phone Screen

Candidate Information

Date:				
Candidate Name:				
Screener Name:				
Referral Source	<input type="checkbox"/> Job Site: _____	<input type="checkbox"/> Job Fair	<input type="checkbox"/> RC Employee: _____	<input type="checkbox"/> Other: _____

- Why are you currently seeking employment and interested in Recover Care?  
\_\_\_\_\_  
\_\_\_\_\_
- What is your experience working in sales? Do you have any specific healthcare and home care sales experience?  
\_\_\_\_\_  
\_\_\_\_\_
- What is your experience in having to meet sales goals and how did you go about making sure you could meet those?  
\_\_\_\_\_  
\_\_\_\_\_
- How would your past manager describe you?  
\_\_\_\_\_  
\_\_\_\_\_
- When are you most satisfied in a job? What motivates you?  
\_\_\_\_\_  
\_\_\_\_\_
- What did you like least about your last job?  
\_\_\_\_\_  
\_\_\_\_\_
- Why would you be a good fit for Recover Care?  
\_\_\_\_\_  
\_\_\_\_\_

This role may require working some weekends to meet the needs of our clients. Are you able to meet a weekend rotation need? <input type="checkbox"/> Yes <input type="checkbox"/> No	What wage are you hoping to make? _____
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Phone Screen Outcome		
<input type="checkbox"/> Candidate Proceeds to Interview: _____	<input type="checkbox"/> Pending Discussion with Manager	<input type="checkbox"/> Declined

Additional Comments:
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