

Dell Member Purchase Program (MPP) Offerings and Capabilities

Interested in providing your employees exclusive discounts and benefits on Dell products? Company providing a stipend for work from home needs? Let Dell's Member Purchase Program assist!

What is the Member Purchase Program?

MPP is a membership program within the Dell Consumer branch. Members include employees, family, and friends of your company. We offer a wide array of benefits to our members, including but not limited to:

- Cost-free employee discount program extended to friends and family
- Exclusive monthly offers and best price guarantee on consumer PCs from Dell
 - Dedicated URL for members to shop discounts 24/7
- Executive Sales Team available to assist with all consumer-grade + personal purchases
- Free enrollment in Dell Rewards: 3% back + free expedited shipping

Who can participate?

Our discount program is offered to all employees, family and friends of your organization or company. We also have programs for students and military personnel. We offer one-to-one program management by leveraging our Strategic Account Managers and dedicated sales/ support queues. Our Strategic Account Managers can produce comprehensive marketing solutions, create secure purchasing paths and participate in onsite events highlighting Dell products and special programs.

Please contact Charlotte_Griffin@dell.com to register your employees for these exclusive benefits.

Multiple Payment Options

Dell MPP offers your employees the flexibility to choose from multiple payment options: Personal Credit Card, Dell's Personal Financing, and payroll deduction programs.

Financing with Dell Preferred Account

Dell Preferred Account is a revolving line of credit that gives you more purchasing power to acquire world class technology. As an account holder, you will benefit from special financing offers on a variety of products, early access to sales and low monthly payments that fit your budget.

Payroll Deduction Program

Dell MPP's Payroll Deduction program helps put technology in the hands of your employees. For many employees, a lump sum technology investment is not in the budget. Payroll deduction programs allow eligible employees to obtain a new computer without needing to qualify for a line of credit. The employer has the power to set dollar, tenure, or device configuration limits for their payroll deduction program. The payment is deducted from the employee's paycheck cycle, designated by the employer. Dell MPP can help customize a payroll deduction program that makes the most sense for your company.

How it Works?

- Employer to set program standards for eligible participants, such as: minimum tenure, salary or role requirements, or product price thresholds
- Company opens a blanket purchase order with Dell
- Employees can call or go online to create a quote
- Eligibility is verified (through employer or by Dell) and order is placed
- Dell will invoice the employer when the order ships to employee
- Employer collects re-payment from employee through payroll deduction