

### **Northern Virginia Total Military Community Alliance**

### **Association of Defense Communities Installation Innovation Forum**

Tuesday, November 7, 2023















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# WHY WE NEED A TMCA

## Why Do We Need a Total Military Community Alliance?

**Population**: 2,522,001 – has grown 13% since 2010 (290,000) (U.S. Census Bureau)

Square Miles: 1,304

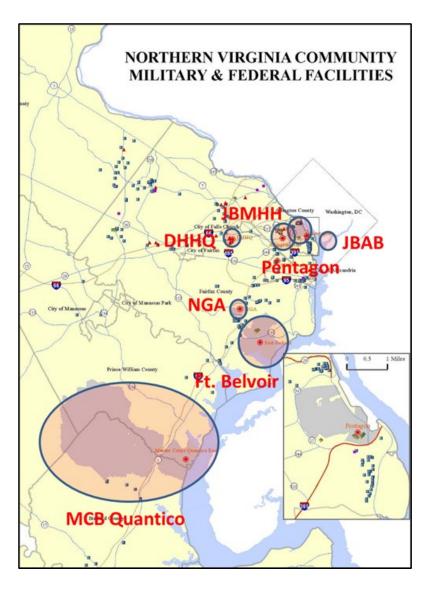
**Gross Domestic Product**: \$211 Billion (2018), 40% of State GDP of \$538 Billion. (US Bureau of Economic Analysis) NoVA GDP larger than 24 states. **Home to Fortune 1000 companies**: Freddie Mac, General Dynamics, Capital One Financial, Northrup Grumman, AES, Computer Sciences, Hilton Worldwide Holdings, NVR, Booz Allen Hamilton, Leidos Holdings, SAIC, Willis Towers Watson, CACI International, Tegna, Graham Holdings, Beacon Roofing Supply, Maximus, Engility Holdings and Delta Tucker Holdings.

#### **Defense Related Population**

- The Pentagon 24,000
- Joint Base Myer-Henderson Hall 15,000 and 15 Agencies
- Mark Center 6,400
- Defense Health HQ 2,000
- National Geospatial Intelligence Center 10,000
- Fort Belvoir 56,000 and 150+ Agencies
- Marine Corps Base Quantico 23,000 and 26 Agencies



\*\* Virginia Military Factbook Presented by Secretary of Veterans and Defense Affairs. FY2022



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novaregion.org

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## **NORTHERN VIRGINIA JOB POSTINGS**

#### **OPENINGS BY OCCUPATIONS**

SOC	Occupation	Active Job Ads	
	Computer and Information Systems Managers	7,506	
	Software Developers	6,032	
15-1244.00	Network and Computer Systems Administrators	4,931	
15-1299.08	Computer Systems Engineers/Architects	3,465	
13-1111.00	Management Analysts	3,318	
15-1232.00	Computer User Support Specialists	3,197	
41-2031.00	Retail Salespersons	2,871	
41-1011.00	First-Line Supervisors of Retail Sales Workers	2,809	
15-1212.00	Information Security Analysts	2,672	
13-1199.00	Business Operations Specialists, All Other	2,560	

#### **OPENINGS BY CERTIFICATIONS**

	Job	
Certificate Name	Ads	
Secret Clearance	6,301	
Driver's License	2,657	
Certification in Cardiopulmonary Resuscitation (CPR)	1,877	
Basic Life Support (BLS)	1,649	
Project Management Professional (PMP)	1,501	
Certified Information Systems Security Professional (CISSP)	1,433	
Registered Nurse (RN)	1,422	
First Aid Certification	967	
Cisco Certified Network Associate (CCNA)	841	
Certified Public Accountant (CPA)	702	

- 31,000 jobs posted in May 2023
- In January 155,000; In May 133,000; and in November 119,000 jobs open across Northern Virginia
- 67,000, or 50%, of the total jobs posted across Northern Virginia are in Fairfax County

## Mission Statement

Create a community of publicprivate cross-sector collaboration focused on solutions to improve local employment outcomes for transitioning service members, military spouses, and veterans. Provide a resource hub to facilitate the transition from the military into the local workforce in Northern Virginia.



## Northern Virginia

TRANSITION YOUR CAREER HERE

WorkinNorthernVirginia.com



# HOW TMCA CAME TO BE

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# Relationships

- Partnership initiated between Fairfax County Economic Development Authority (FCEDA), Fairfax County Department of Economic Initiatives (DEI), Fairfax County Department of Family Services, Northern Virginia Regional Commission, Northern Virginia Technology Council, Virginia Employment Commission (VEC), Fort Belvoir's TAP Office, and Army Community Service.
- First in-person fair held at the National Museum of the United States Army (NMUSA) at Fort Belvoir on November 4, 2021, with over 250 attendees. Room rental waived.
- A virtual career fair held the next day and had over 400 attendees. The VEC's Premier Virtual platform used at no cost.





- Relationship formed in early 2022 between Fairfax County EDA and Virginia Chamber of Commerce Foundation's HIRE VETS NOW program. Has led to close collaboration and coordination as well as cost sharing.
- Have minimum of 3 joint events per year.
- Highlighted military spouses in May 10 career fair at NMUSA. There were 132 attendees in person and 302 virtual on May 11. A total of 35 resumes reviewed.



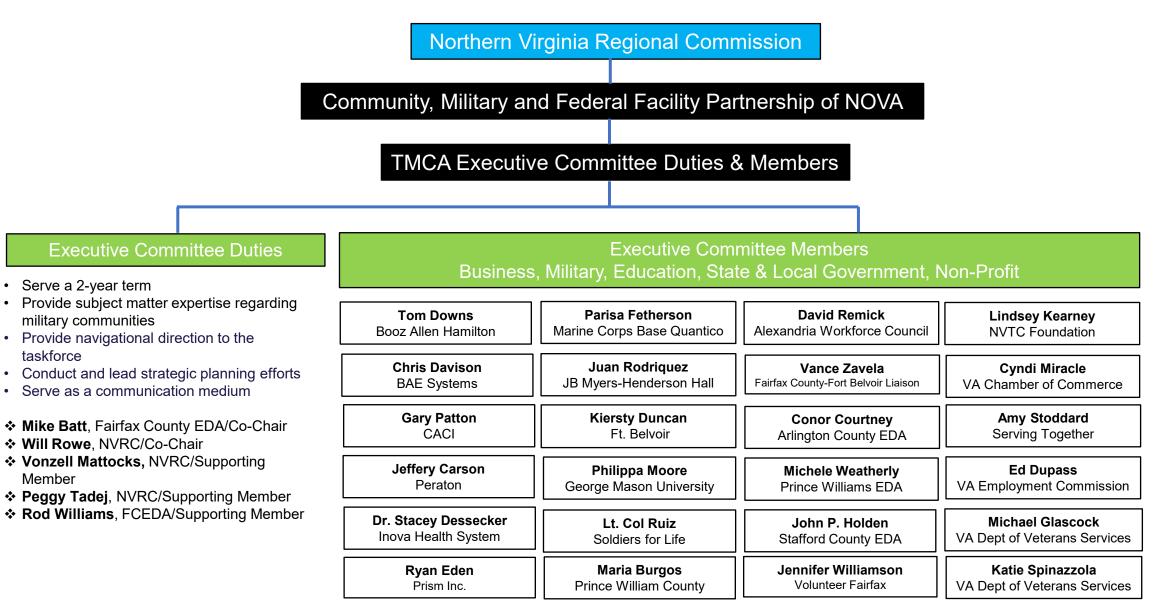
## Fort Belvoir JETS

- Established in September 2021 to bring together primary organizations on the installation that support employment readiness for TSMs, military spouses, veterans and families to create shared calendar and support all employment events.
  - Army Community Service
  - Transition Assistance Program
  - Soldier Recovery Unit
  - USO
  - Virginia Department of Veteran Services
  - Fairfax County DEI

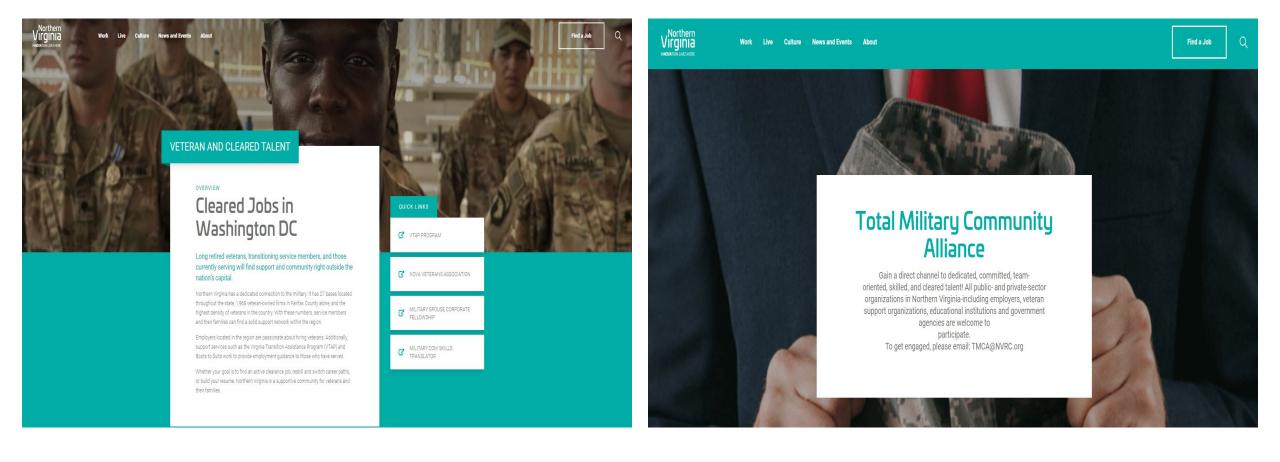


# HOW TMCA FUNCTIONS

### Northern Virginia Total Military Community Alliance (TMCA)



## workinnorthernvirginia.com/veterans-clearance/











- January 18 event focused on upskilling/reskilling and educational opportunities.
- Involved 12 colleges/universities, 13 apprenticeship/fellowship/internship programs, 11 resource providers and an Army recruiter.
- 208 attendees
- 50 TSMs, 46 mil spouses, 38 veterans, 63 FCPS high school students
- Next event at NMUSA on March 6, 2024, and will include 6 highs schools and 2 Jr ROTC programs.
- Led by Fort Belvoir and DEI with strong partner support.







Virginia

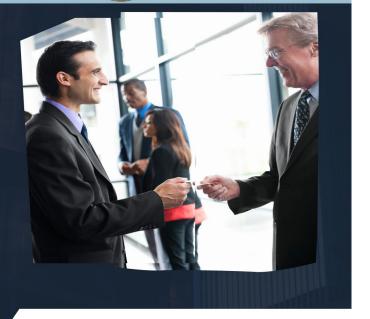
Networking career & education fair offering transitioning service members, military spouses, dependents and veterans the opportunity to connect with career enhancement programs, certification programs, employer sponsored internships and fellowships and degree programs.

#### **REGISTER HERE!**



Troops to Teacher Brief 11:00 - 12:00 pm

**JANUARY 18, 2023** 



NOW

TRANSITION

LEADING COMPANIES, AGENCIES, DEPARTMENTS AND SCHOOLS OFFERING CAREER GROWTH OPPORTUNITIES THROUGH TRAINING, CERTIFICATIONS, INTERNSHIPS AND FELLOWSHIPS CAREER ENHANCEMENT OPPORTUNITIES:

- Certifications & "upskilling" programs
- Apprenticeship
- SkillBridge & Employer Internships
- Troops to Teachers
- Fellowships

NATIONAL MUSEUM OF THE UNITED STATES ARMY 1775 LIBERTY DRIVE FT. BELVOIR, VA 22060

**Green to Gold Brief** 

12:00 - 1:00 pm

- Mentorships
- College & Vocational School Information

10:00 AM - 2:00 PM

Free Application For Student Aid Brief(FAFSA) 1:00 - 2:00 pm



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# Small Business and Entrepreneurship

- Organized by Veterans Committee of the Mount Vernon Springfield Chamber of Commerce with support from:
  - Fairfax County EDA (including sponsorship)
  - Fairfax County DEI (workshop facilitator/convener)
  - Syracuse University's IVMF O2O and entrepreneurship programs
  - Fort Belvoir TAP Office and ACS
- Included 16 TSMs, 2 active-duty military, 5 military spouses, and 3 Veterans









## **Success Metrics**

- Number of Virginia Values Veteran (V3) Companies Added
- Number of Transitioning Military/Military Spouse/Veteran Hires by V3 Companies
- Number of DOD Skillbridge Placements
- Number of Career Fairs, Events, and Talent Site Engagements
- Number of Veterans/Military Spouse Reached through Career Fairs, Events, Talent Site Engagements
- Number of Best Practices Implemented in the Region to Improve Collaboration, Coordination, and Collective Purpose
- Allocation of Funding for Transition Support (accounting of use of funds)



### TOTAL MILITARY COMMUNITY ALLIANCE

- 1,400 Virginia Values Veterans
  V3 companies across Northern Virginia (100% YoY growth)
- V3 companies reported hiring 3,566 veterans and military spouse during the last two quarters (2,800 in Fairfax County)

### VETERAN JOB / NETWORKING / EDUCATION EVENTS SCHEDULED IN 2023:

- June 14: Mount Vernon/Springfield Chamber Military Job Fair – Embassy Suites Springfield
- June 27: Hire Our Heroes Military Networking and Job Fair – Northeastern University (Arlington Campus)
- September 19: Hire Vets Now Career Fair Fort Belvoir Community Center
- September 20: Virtual Hire Vets Now
- October 11: Virginia Veterans and Military Affairs Conference – Richmond
- October 25: Prince William EDA Quantico Marine Corps Museum
- November 1: Hire Vets Now Career Fair Fort Belvoir Community Center
- November 2: Hire Vets Now Career Fair JB Meyers Henderson Hall Community Center













## Partnering for Success with Northern Virginia Job/Networking/Education Events

### Veteran Job/Networking/Education Events

- June 14, 2023 Mount Vernon/Springfield Chamber Career Fair, Embassy Suites, Loisdale Rd
- August 10, 2023-Veteran Networking Reception, Prince William County Dept. of ED (Amazon Dedicated Event)
- September 19, 2023-Hire Vets Now, Fort Belvoir Community Center
- September 20, 2023-Virtual Hire Vets Now
- October 11, 2023-Virginia Veterans and Military Affairs Conference in Richmond, VA
- October 25, 2023 Quantico's Hiring Event, Marine Corps Museum
- November 1, 2023-Hire Vets Now Career Fair, Ft. Belvoir Community Center
- November 2, 2023-Hire Vets Now JB-Meyers Henderson Hall Community Center
- November 3, 2023-Hire Vets Now MCB Quantico Networking Event at Transition Readiness Seminar
- December 8, 2023-Hire Vets Now MCB Quantico Networking Event at Transition Readiness Seminar













# WHERE WE ARE GOING IN 2024