



# Developing a Winning DCIP Funding Proposal



# DCIP Proposals Benefitting USMC Bases/Stations

FY	Project Title	Installation	Category	Total Budget	DCIP Funding
20	Fitness Challenge Course	MCB Quantico, VA	Quality of Life	\$500,000	\$250,000
20	Jack Amyette Rec Center	MCB Camp Lejeune, NC	Quality of Life	\$5,000,000	\$1,000,000
21	Fire Station #1	MCB Camp Pendleton, CA	Resilience	\$18,601,703	\$3,500,000
22	Runway at Ellis Airport	MCB Camp Lejeune, NC	Military Value	\$11,420,073	\$2,000,000
23	Fire Station	MCLB Blount Island, GA	Military Value	\$11,958,120	\$5,979,060
24	Water Pump Station	MCB Camp Pendleton, CA	Military Value	\$1,297,000	\$1,297,000
<b>TOTAL</b>				<b>\$48,776,896</b>	<b>\$14,026,060</b>

**1. Start now!**  
 (If you have not already)  
 Don't procrastinate.  
 By the time OLDCC conducts their first Pre-proposal Webinar for prospective applicants, you should already have a complete DRAFT DCIP package in-hand.

Tuesday	Wednesday	Thursday
31	Feb 1	2
<ul style="list-style-type: none"> <li>Online Filing Deadline - NOMINATIONS FOR 2023 GREAT AMERICAN DEFENSE COMMUN...</li> <li>8:00am Cyber Ranges Orientation and Familiarization; 1010 Corporate Drive #310. ...</li> <li>2:00pm Webex meeting invitation: DON Clearinghouse Bi-weekly Sync; WebEx; Girair ...</li> <li>3:30pm Review of RTC - CRR - SASC Report ...</li> </ul>	<ul style="list-style-type: none"> <li>10:30am February DoD REC Monthly Call; htt...</li> <li>2:30pm DoD Siting Clearinghouse; 1-800-71...</li> <li>2:30pm MRT Working Group (UNCLASSIFIED...</li> <li>3:00pm 2023 Programs Committee Monthly ...</li> <li>3:30pm Review #3 - Review of RTC - CRR - S...</li> <li>4:00pm Canceled: I&amp;L Weekly DPRI Key Stak...</li> </ul>	<ul style="list-style-type: none"> <li>1:00p...</li> <li>SASC</li> <li>Com...</li> <li>plann...</li> <li>CIV A...</li> <li>2:00p...</li> <li>Mod...</li> <li>Team...</li> </ul>
7	8	9
<ul style="list-style-type: none"> <li>...</li> <li>...</li> <li>Acc...</li> <li>IP...</li> </ul>	<ul style="list-style-type: none"> <li>9:30am Program Content for 2023 CPLO/GEA Training Workshop; AMA's Office; Lipscomb ...</li> <li>12:00pm Monthly 2023 FPD Workshop Pull Meeting; <a href="https://zoom.us/j/99066824689?p...">https://zoom.us/j/99066824689?p...</a></li> <li>2:30pm Siting Clearinghouse Working Group...</li> <li>3:00pm 2023 Programs Committee Monthly ...</li> <li>4:00pm Canceled: I&amp;L Weekly DPRI Key Stak...</li> </ul>	<ul style="list-style-type: none"> <li>9:00a...</li> <li>MCIC...</li> <li>12:00...</li> <li>6:00p...</li> <li>Com...</li> <li>bridg...</li> <li>614-...</li> </ul>
14	15	16
<p>VALENTINE'S DAY</p> <ul style="list-style-type: none"> <li>11:00am 2023 MCICOM G-7 CPLO/GEA Training Workshop Discussion; Microsoft Teams Meeting; Dana Bauer</li> <li>2:00pm Webex meeting invitation: DON Clearinghouse Bi-weekly Sync; WebEx; Girair Simon</li> </ul>	<ul style="list-style-type: none"> <li>SSA; Lipscomb CIV Gregory Kemp</li> <li>9:00am DNWG Meeting; Microsoft Teams Me...</li> <li>1:00pm REPI Webinar: 2023 REPI Challenge ...</li> <li>2:30pm DoD Siting Clearinghouse; 1-800-71...</li> <li>2:30pm MRT Working Group (UNCLASSIFIED...</li> </ul>	<ul style="list-style-type: none"> <li>9:00a...</li> <li>MCIC...</li> <li>3:00p...</li> <li>Com...</li> <li>Prog...</li> <li>Reco...</li> <li>CIV G...</li> </ul>
21	22	23
<ul style="list-style-type: none"> <li>01</li> <li>22...</li> <li>ns</li> <li>ne...</li> <li>oor...</li> </ul>	<ul style="list-style-type: none"> <li>12:00pm MCIWEST Force Modernization Monthly Meeting; Microsoft Teams Meeting; ...</li> <li>2:30pm Siting Clearinghouse Working Group (UNCLASSIFIED); Pentagon Library Conferen...</li> <li>3:00pm 2023 Programs Committee Monthly Meeting (1 of 10 spots filled); <a href="https://zoom.us...">https://zoom.us...</a></li> <li>4:00pm Canceled: I&amp;L Weekly DPRI Key Stak...</li> </ul>	<ul style="list-style-type: none"> <li>9:00a...</li> <li>12:00...</li> <li>1:00p...</li> <li>2:00p...</li> <li>3:00p...</li> <li>6:00p...</li> </ul>



## 2. Identify/Contact Key Community Stakeholders and Prospective Partners

- Municipal/County/Regional/State Units of Government/Organizations
- Public Utility Providers
- Public/Private Schools
- Nonprofit Organizations
- Community Groups







### 3. Clearly communicate the deficiency, proposed solution, and projected outcome

- **PRECISE Metrics of Need**
- **Consequences of No Action**
- **Desired End State/Outcome**
- **SPECIFIC Beneficiaries**
- **Develop a Storyline**



## 4. Develop a specific, meaningful, actionable plan for what you need to accomplish

- Demonstrate community collaboration and consensus-building process
- Description of both the community deficiency to be addressed and proposed solution/desired end-state



## 5. Make certain the objectives of your proposal align with Top Tier DCIP priorities (Pick ONE):

- Military Value (MV)
- Installation Resilience (IR)
- Military Family Quality of Life (QOL)





## 6. Solicit early JAG Endorsement

- Engage and familiarize JAG with DCIP program requirements, partners, and process
- Early review of DRAFT ICO Letter of Endorsement Support
- Final sign-off





## 7. Solicit early Letters of Support & Endorsement

- Installation Commanding Officer (the only required Letter of Support)
- Non-Federal (Local) Matching Funds Partners
- Stakeholders
- Congressional Representatives



UNITED STATES MARINE CORPS  
MARINE CORPS INSTALLATIONS WEST-MARINE CORPS BASE  
BOX 355010  
CAMP PENDLETON, CALIFORNIA 92055-5010

5700  
G-7/CPLD  
25 JUN 2021

Mr. Patrick O'Brien  
Director, Office of Local Defense Community Cooperation  
2231 Crystal Drive, Suite 520  
Arlington, VA 22202-3722

Dear Mr. O'Brien:

Please accept this Marine Corps Installations West-Marine Corps Base, Camp Pendleton (MCIWEST-MCB CAMPEN) endorsement of the City of Oceanside, California's pre-application to the U.S. Department of Defense, Defense Community Infrastructure Pilot Program (DCIP): (Funding Opportunity Announcement OLDCC-21-F-0002). This vital funding would supplement the city's local tax revenues fund construction of a new Oceanside Fire Station Number 1 (City FS1) which, due to its close proximity to Marine Corps Base, Camp Pendleton (MCB CamPen), will contribute to the installation's firefighting capabilities.

Constructed in 1929, the city's existing fire station is one of the nation's oldest working firehouses and lacks the ability to house adequate pieces of apparatus to serve the growing downtown area and adjacent MCB CamPen, in addition to requiring extensive seismic upgrades to meet current code requirements. The proposed project will include the construction of a fire station located two miles from MCB CamPen's Main Gate. The new fire station will provide five apparatus bays, and house up to 12 fire personnel, with the flexibility to upstaff the station during periods of high fire danger and other emergencies. The city and MCB CamPen participate in a "boundary drop" deployment model, allowing available units to respond to emergencies that occur closest to them, regardless of where the emergency exists. In 2020, City FS1 completed 313 transportation trips for active duty, military families, and veterans with an increase of 31.5 percent from 2019. In addition, the threat of wildfires aboard MCB CamPen is a common occurrence, and over the past 19 years have become a year-round threat to the installation and its training mission; the conditions that make wildland fires more likely to occur are expected to continue to increase in both frequency and intensity. Having a reliable response, including backup support, allows MCB CamPen to more effectively minimize interruptions to training.



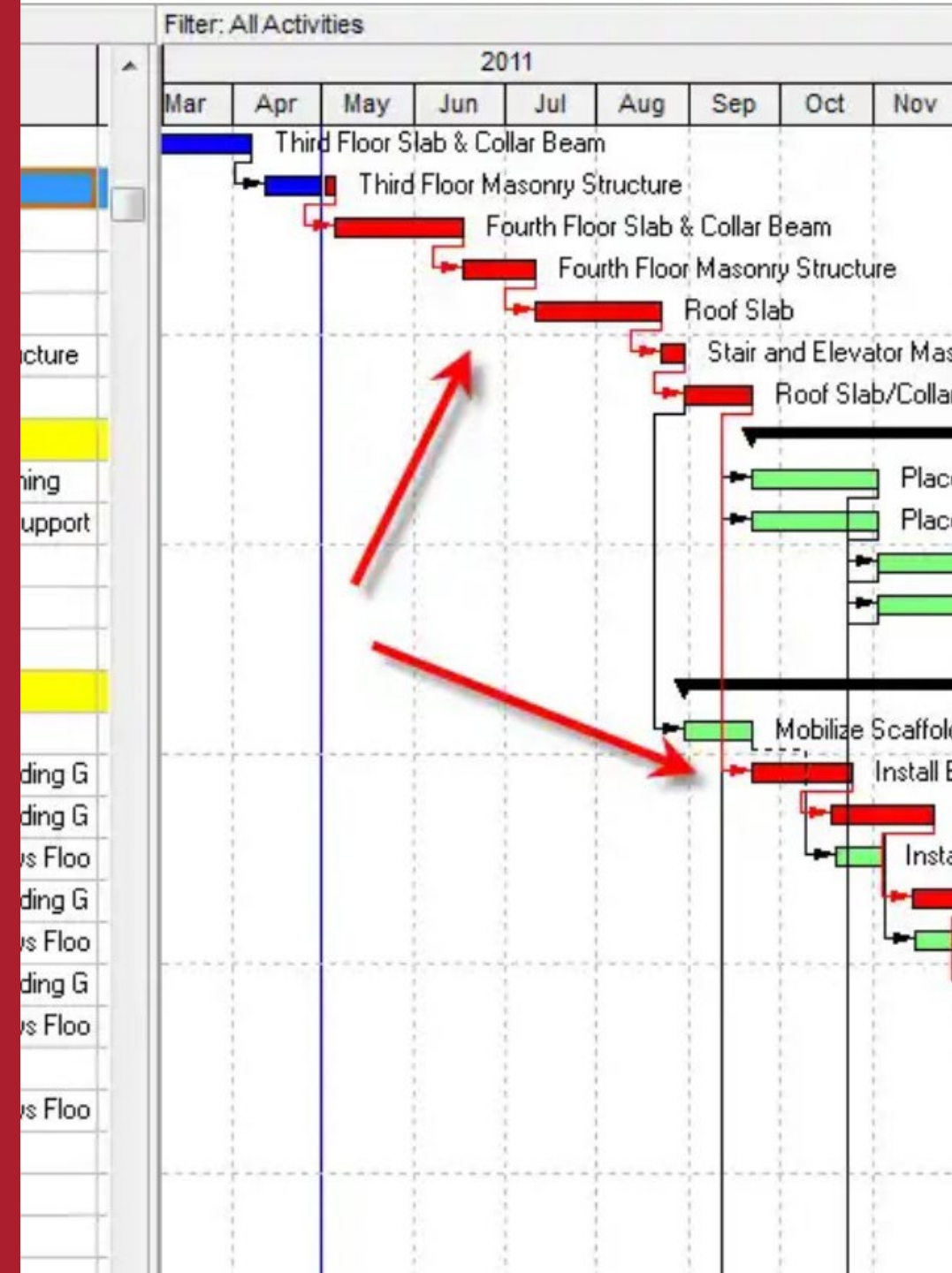
## 8. Recruit one or more disinterested parties to review the DRAFT and Final DCIP Application package

- Impartial Observer
- Editorial Skills (Grammar/Spelling)
- Consistency/Continuity



## 9. Provide a PERT Chart showing all Key Tasks and Completion Dates

- Past/Present/Future Conditions
- Planning and Design
- Permitting
- Construction
- Certificate of Occupancy/  
Acceptance
- Close-out





# 10. Be certain the budget makes sense

- Matching Funds
- Simplified Version
- Additional Line-Item Detail

A - Cost C	B - Activities	\$ C - La
<b>Budget</b>		
Cost Codes	Activities	Labor C
[-] 1000	<b>Administrative Expenses</b>	
1001	Rent (Project Office)	
1002	Rent (Warehouses)	
1003	On-Site Office Costs	
1004	Printing (Blueprints, etc.)	
1005	Utilities	
[-] 2000	<b>Equipment Rentals</b>	
2001	Vehicles	
2002	Excavation Machinery	
2003	Other Heavy Machinery	
2004	On-Site Generator	
2005	Equipment Insurance	
[-] 3000	<b>Scope 1: Concrete Foundation</b>	
3001	Site preparation	
3002	Excavation	

## 11. Visit and Revisit the OLDCC Punch-list

- Construction-Ready
- Planning and Design Finalized
- Bid Documents Drafted
- Federal/State  
Environmental/Permits
- Local Entitlements/Permits
- Non-Federal (Local) Match





## 12. Spread your bets

- If your community has more than one pressing need, then submit multiple DCIP proposals
- The Installation Commander must articulate their priorities in the required Letter of Support, ranking priorities





## 13. Rinse and Repeat

- Be persistent
- If not invited to submit an application for funding in the current cycle, then address deficiencies and prepare to resubmit next year





# Successful Funding Proposal

Elements needed to succeed 

**USMC** Community Engagement Strategy & Partnership Programs

**Existing and Future Opportunities** to Collaborate with Military Communities

**Annual Schedule** of Federal Funding Opportunities (FFO)

**Introduction** to the Defense Community Infrastructure Program (DCIP)

**Recruiting** of Stakeholders and Promoting Community Partnerships

**Identifying Needs** of Military Community and Prospective Partners

**Basic and Advanced Grant-Writing Skills Development**

**Technical Reviews** by OLDCC Staff, Legal, and Peers

**Developing a Complete Package** by the Submittal Deadline

**Debrief and Follow-up**

**Rinse and Repeat** (Revise/Resubmit unsuccessful DCIP funding proposals)



# 2020

## LEARN DC Charter School

JBAB included 5,519 USMs with 1,263 school-aged children. Ward 8 had lowest-performing schools in WDC, so Military families were paying \$2.3 million in annual tuition and spending 10+ hours a week commuting to school and back. Then OLDCC announced DCIP, a pilot program designed to *address deficiencies in community infrastructure supportive of a military installation, enhancing military value, resilience, or military family quality of life at a local military installation.*

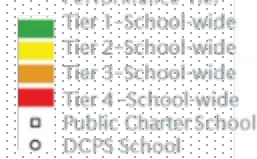
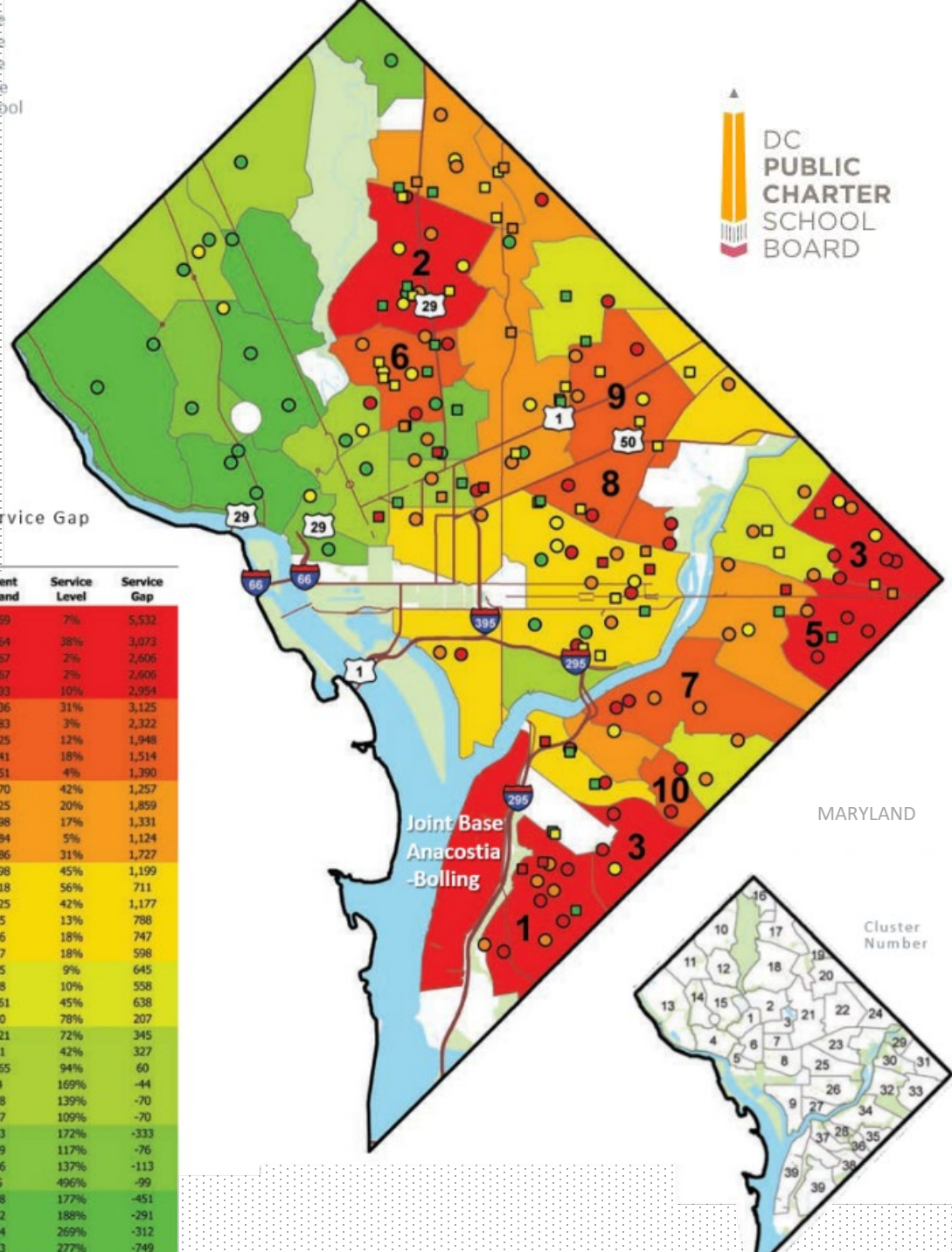


Table 1: Detailed Service Gap Analysis, K-12

Overall Need Rank	Cluster Number	Current Demand	Service Level	Service Gap
1	Cluster 29 & SABB	5,969	7%	5,532
2	Cluster 18	4,964	38%	3,073
3	Cluster 31	2,667	2%	2,606
3	Cluster 38	2,667	2%	2,606
5	Cluster 33	3,293	10%	2,994
6	Cluster 2	4,536	31%	3,125
7	Cluster 34	2,383	3%	2,322
8	Cluster 23	2,225	12%	1,948
9	Cluster 22	1,841	18%	1,514
10	Cluster 36	1,451	4%	1,390
11	Cluster 21	2,170	42%	1,257
11	Cluster 32	2,325	20%	1,859
13	Cluster 19	1,598	17%	1,331
14	Cluster 28	1,184	5%	1,124
15	Cluster 17	2,486	31%	1,727
16	Cluster 25	2,198	45%	1,199
17	Cluster 26	1,618	56%	711
18	Cluster 37	2,025	42%	1,177
19	Cluster 8	905	13%	788
20	Cluster 9	916	18%	747
20	Cluster 24	727	18%	598
22	Cluster 35	705	9%	645
23	Cluster 29	618	10%	558
24	Cluster 30	1,161	45%	638
25	Cluster 20	940	78%	207
26	Cluster 7	1,221	72%	345
27	Cluster 1	561	42%	327
28	Cluster 10	1,065	94%	60
29	Cluster 27	64	169%	-44
30	Cluster 6	178	139%	-70
30	Cluster 11	807	109%	-70
32	Cluster 3	463	172%	-333
32	Cluster 14	459	117%	-76
34	Cluster 16	306	137%	-113
35	Cluster 5	25	496%	-99
36	Cluster 13	588	177%	-451
37	Cluster 12	332	188%	-291
38	Cluster 4	184	269%	-312
39	Cluster 15	423	277%	-749





*Thank you!*



FOR MORE INFORMATION AND TO SUBSCRIBE FOR  
DCIP PROGRAM UPDATES:

[https://oldcc.gov/defense-community-  
infrastructure-program-dcip](https://oldcc.gov/defense-community-infrastructure-program-dcip)