Air Force Installation & Mission Support Center



Department of the Air Force Enhanced Use Lease (EUL) Program

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- What is an EUL?
- EUL Opportunities the Basics
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Self-sustaining

EUL development proposals must be selfsustaining; developer proposal cannot rely on the AF for financial viability or AF subsidization

EULs Are **Market Driven**

Development is market driven and at highest and best use; developer is responsible for development proposal not the AF

Benefits the AF & local community

AF receives cash rent payments and In-kind consideration (IKC) in return for right to develop leased property; value received by the AF is dependent on the property valuation (i.e., Fair Market Value determined by an appraisal)I; meets a community need!

Developer Owned & Operated

Lessee is responsible for project utilities, infrastructure and services and state and local government taxes

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EUL Program – the Basics

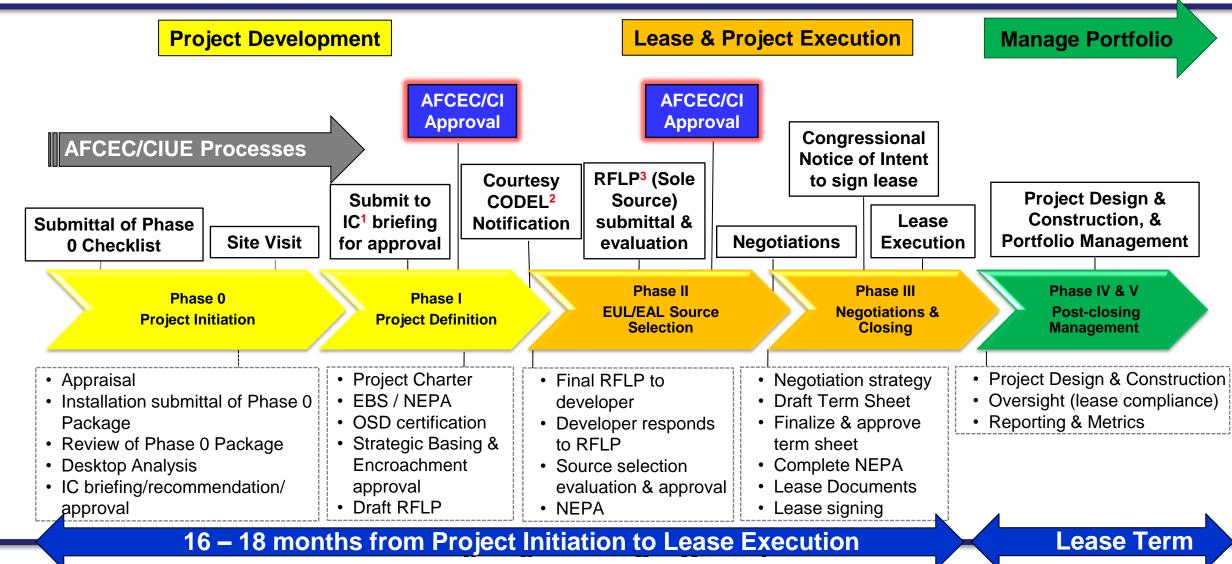


- Installations submit EUL proposals to AFCEC/CIUE
 - Proposals are reviewed and evaluated to determine feasibility
 - If approved, project proceeds, step by step, to project definition, acquisition and lease negotiations and closing
- EUL opportunities are competed and follow a FAR-like process
 - Requests for Information and Requests for Lease Proposals are posted at SAM.gov
 - Unsolicited proposals no accepted
- Air Force must receive at least fair market lease value as lease payments and/or In-kind consideration (10 United States Code Section 2667)
- Development must be compatible with installation's mission
- Lease period is usually 50 years



EUL Program - the Basics (Cont.)







DAF EUL, EAL & EAE Program – the Stats!



- Executed: 19 EULs, 1 EAE, & 2 EALs (active)
- In development: 6 EULs & and 1 EAE in development
- Total estimated Value Received: \$160M (NPV)
- Total Estimated Value of Portfolio: \$251M (NPV)
- Energy resiliency Value: first right to power during national emergencies or power outages

NPV - Net Present Value

EAE – Energy Assurance Easement

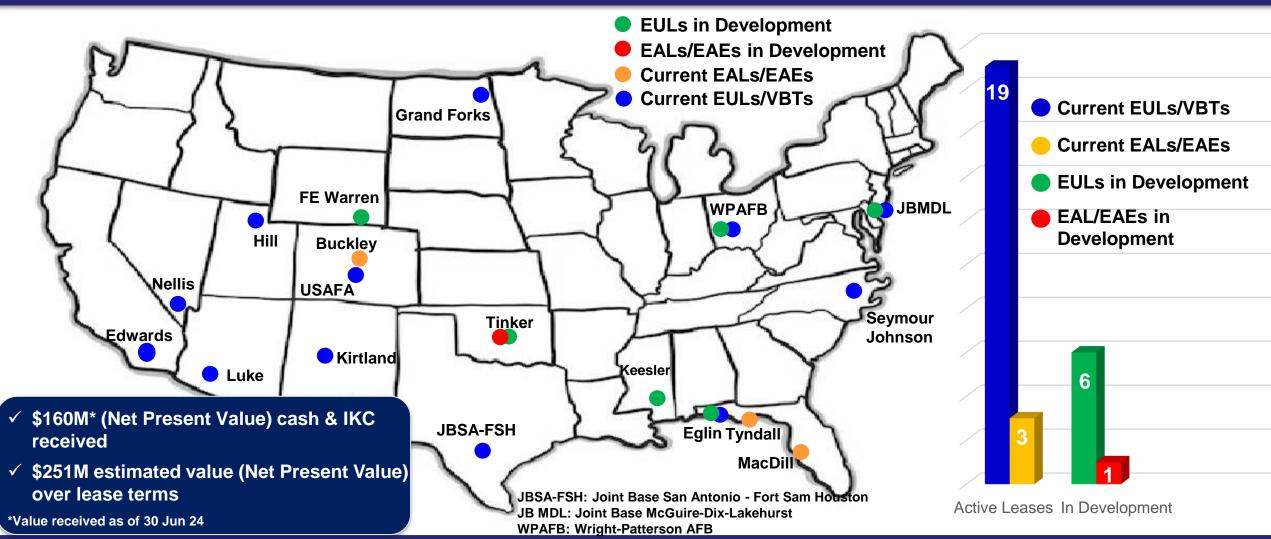
EUL – Enhanced Use Lease

EAL – Energy Assurance Lease



Project Locations





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Compliant with EO 13327, 10 USC § 2667 and SAF/IEI policy

- Facilitates community collaboration
- Efficient management of assets is "highest and best" use of the property
- Consideration recapitalizes AF facilities/infrastructure



Community

Increases local and State tax base and job opportunities as well as promotes economic development

Supports
 base/State/local
 economic development



Financially beneficial business deal

- Supports "highest and best" use of real estate; single/stable landowner
- Installation site security
- Potential tax incentives and proximity to utilities
- EALs: Utility company utilizes AF leased property for infrastructure or energy facilities

Developer

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DAF Successes



- Commercial EUL projects in the AF portfolio
 - Hotels
 - Business, Technology, & Aviation Parks
 - Sports Complex
 - Solar photovoltaic arrays
 - Waste Reclamation Facilities
 - Mixed-use commercial development
- Types of IKC received by AF
 - Fitness Center Nellis AFB, NV
 - Security Gate Hill AFB, UT
 - Security Forces Bldg Hill AFB, UT
 - Sustainment, repair and maintenance (SRM) projects multiple installations
 - USAFA Visitors Center (in construction)



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For More Information



- 10 U.S.C. § 2667, Leases: non-excess property of military departments and Defense Agencies
 - https://uscode.house.gov/view.xhtml?req=granuleid%3AUSC-prelim-title10-section2667&num=0&edition=prelim
- **■** Executive Order (EO) 13327, Federal Real Property Asset Management
 - http://www.archives.gov/federal-register/executive-orders/2004. html#13327
- 10 U.S.C. § 2911 Energy Policy of the Department of Defense
 - https://www.govinfo.gov/content/pkg/USCODE-2019-title10/html/USCODE-2019-title10-subtitleA-partIV-chap173-subchapI-sec2911.htm
- AFI 32-9003, Granting Temporary Use of Air Force Real Property, 24 October 2018
 - https://static.e-publishing.af.mil/production/1/saf_ie/publication/afi32-9003/afi32-9003.pdf
- DAF Enhanced Use Lease Playbook
 - https://usaf.dps.mil/teams/10041/ceplaybooks/enhanceduselease/narrative%20documents/forms/allitems.aspx
- DAF EUL Brochure: Enhanced Use Lease (EUL)(CIUE) Home