

UNLOCKING OPPORTUNITY

Industry and Small Business Participation in
Intergovernmental Support Agreements

Monday, October 27th, 2025
4:45-5:30 p.m.

Moderator: Jill McClune



MEET THE PANELISTS



Sourcewell 

Tom Perttula

Sr. Director of Cooperative Purchasing
Tom.Perttula@sourcewell-mn.gov



Johnson
Controls 

John Kliem, PE, CEM

Federal Strategy & Digital Innovation Officer
john.kliem@jcifederal.com



GORDIAN®

Scott A. Creekmore

Vice President, Customer Engagement,
s.creekmore@gordian.com



JOC  **CONSTRUCTION**

Michael Dziubla

Business Development
mdziiubla@joc-construction.com