



The Monterey Model

A Public-Public Partnership

Hans Uslar - Monterey City Manager
(uslar@monterey.gov)

Ivan Bolden- Retired
(boldenig@gmail.com)

Fred Meurer- Retired
(Meurer@meurermuni.com)





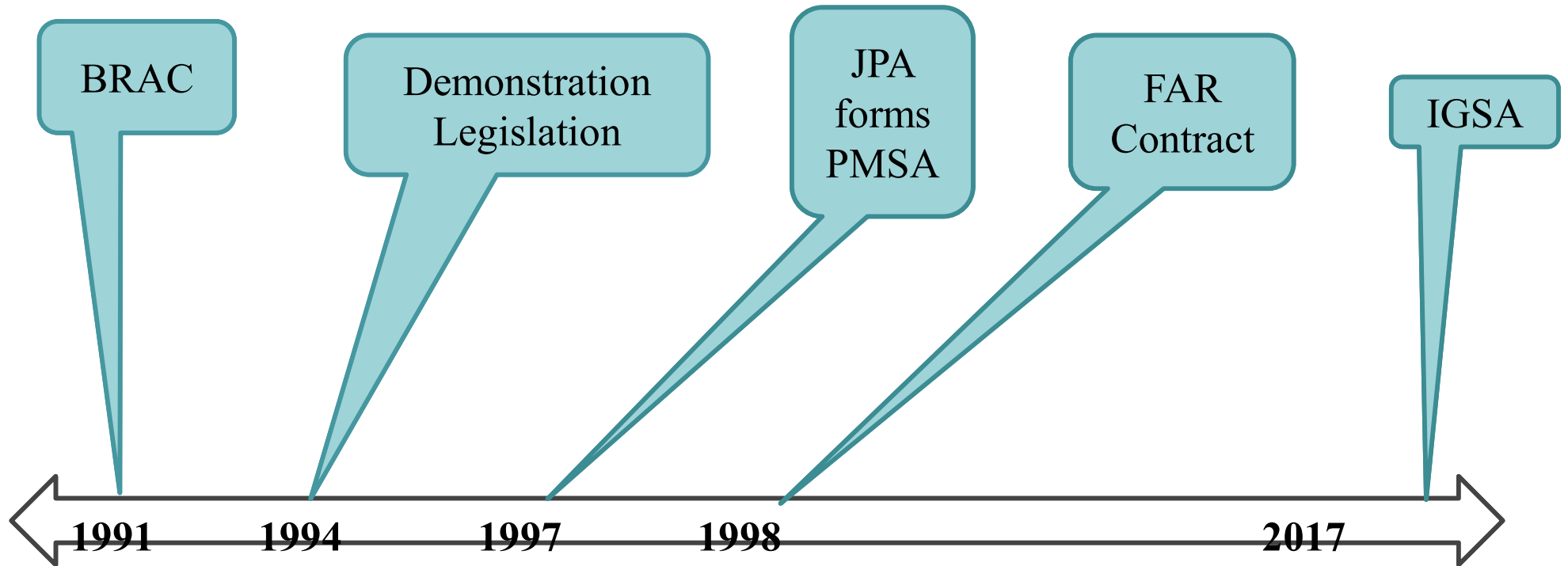
The Monterey Model

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A multidimensional approach for a local government to develop a relationship with its military installation that cost effectively sustains and, where possible, increases the mission effectiveness and mission readiness of the installation.



Monterey Model Milestones



The Beginning & The Big Bang

Starting Small

Tree trimming
Elevator
Street
Maintenance
Sewer
Maintenance
Storm Water
Maintenance



A Big Step Forward

Facilities
Maintenance
HVAC
Streets
Traffic
Engineering
Project Support
Warranties
Spec Projects



Significant Savings

U.S. Army
Audit Agency
41%.
“unmitigated
success”



Competitive Mindset: Creating Efficient Teams

Our responsibility
“Its Personal”

Listen to the line

Exceeding
expectations

Customer
Satisfaction



Pride of
workmanship

Cost effective
execution

